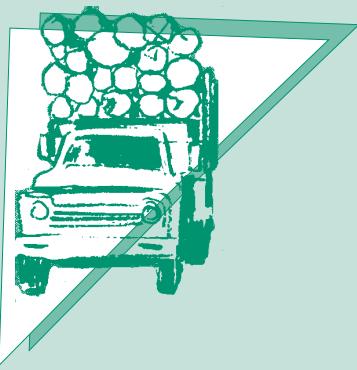
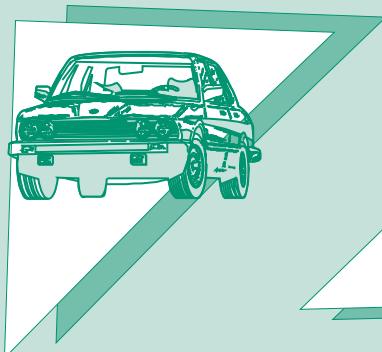
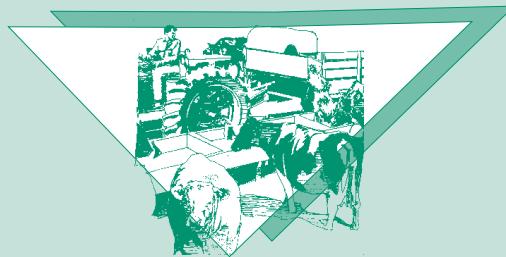
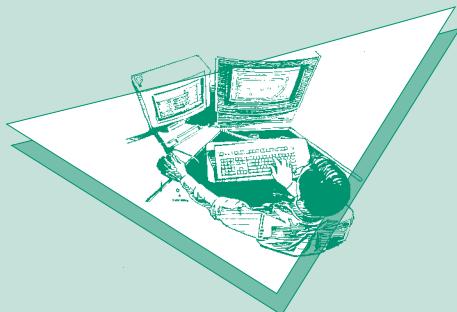


# Annual Revision of Monthly Wholesale Distributors: Sales and Inventories—January 1992 Through January 2006

Issued March 2006

BW/05-A

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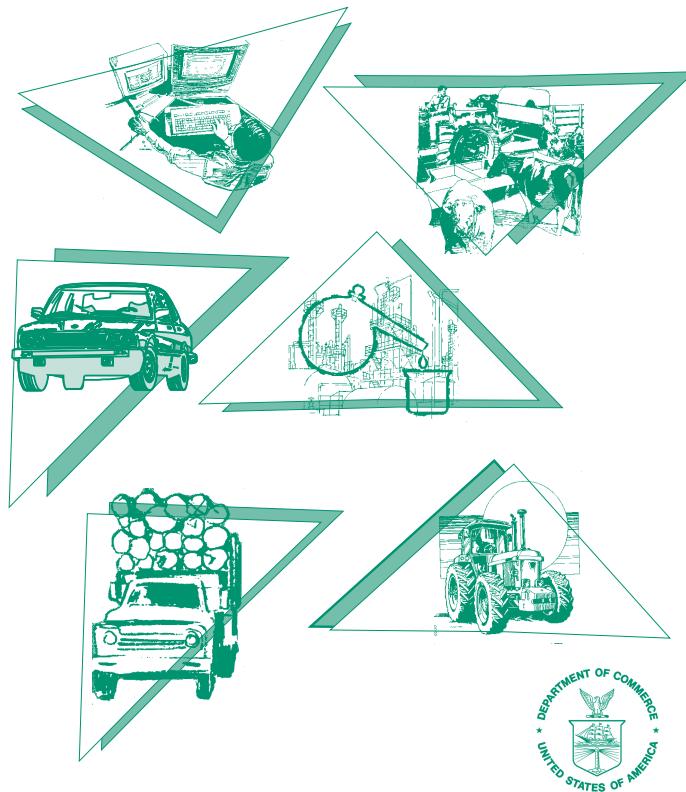
Direct all inquiries concerning this report to **Nancy Piesto**, Service Sector Statistics Division, U.S. Census Bureau, Washington, DC 20233. Telephone: 301-763-2747 e-mail: <Nancy.A.Piesto@census.gov>.

# Annual Revision of Monthly Wholesale Distributors: Sales and Inventories— January 1992 Through January 2006

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# Annual Revision of Monthly Wholesale Distributors: Sales and Inventories—January 1992 Through January 2006

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## INTRODUCTION

The U.S. Census Bureau produces the *Annual Revision of Monthly Wholesale Distributors: Sales and Inventories* to provide national estimates by kind of business of monthly and annual sales and end-of-month non-LIFO (last-in, first-out) inventories for merchant wholesale establishments, except manufacturing sales branches and offices. Estimates of annual purchases and gross margin are also provided.

We develop the estimates in this report using data from the Annual Wholesale Trade Survey (AWTS) and the Monthly Wholesale Trade Survey (MWTS). For each survey, questionnaires are mailed to a probability sample of firms located in the United States and having paid employees. The samples are updated regularly and periodically reselected. These samples include firms of all sizes.

Additional information on AWTS and MWTS can be found on the Census Bureau's Web site at <[www.census.gov/econ/www/retmenu.html#WHOL](http://www.census.gov/econ/www/retmenu.html#WHOL)>.

## COVERAGE

The estimates in this publication are summarized by kind-of-business classification based on the 2002 North American Industry Classification System (NAICS). NAICS groups establishments into industries based on the activities in which they are primarily engaged. This system was developed by the joint efforts of statistical agencies in Canada, Mexico, and the United States. The common industry definitions allow for statistics to be compared by business activity across North America.

Wholesale trade, as defined by NAICS Sector 42, includes establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

Wholesalers are organized to sell or arrange the purchase or sale of—

1. Goods for resale (i.e., goods to other wholesalers or retailers).
2. Capital or durable nonconsumer goods.
3. Raw and intermediate materials and supplies used in production.

This report covers wholesale distributors who sell goods on their own account and include such businesses as wholesale merchants or jobbers, drop shippers, and export/import merchants. Sales offices and branches maintained by manufacturing, refining, or mining enterprises apart from their plants or mines for the purpose of marketing their products are not covered in this report. Also excluded is NAICS Industry Group 4251: Wholesale Electronic Markets and Agents and Brokers.

A summary of changes from the prior benchmark report and the procedures for producing the revised estimates are described below.

## SUMMARY OF CHANGES

We revised unadjusted monthly sales and inventory estimates for January 1998 through January 2006. In addition, for selected NAICS industries (see list of NAICS industries in the section "Revisions to Previously Published Estimates"), unadjusted estimates of monthly sales and inventories were revised for January 1992 through January 2006.

---

The revised unadjusted estimates reflect:

- Results from the 1992, 1997, and 2002 Censuses of Wholesale Trade.
- Results from the 2004 AWTS.
- New annual estimates were developed for 1992–2004 due to the Census Bureau's implementation of new classification rules for the boundary between the retail trade and wholesale trade sectors. See detailed description in the “Revision to Previously Published Estimates” section.

We revised annual estimates based on results from the wholesale censuses. For some NAICS industries, annual sales, end-of-year inventories, purchases, and gross margin estimates were revised for 1998–2003. In addition, for selected NAICS industries (see list of NAICS industries in the section “Revisions to Previous Published Estimates”), annual estimates of sales, end-of-year inventories, and purchases were revised for 1992–1997. Gross margins were revised for 1993–2003. For all NAICS industries, we derived new annual sales, end-of-year inventories, purchases, and gross margins for 2004.

New seasonal and trading-day adjustment factors were computed and used to adjust sales for January 1995 through January 2006. Adjusted estimates were derived beginning January 1995 instead of January 1998 because the revised 1998 unadjusted estimates can significantly affect the computation of seasonal factors as far back as 1995. New seasonal factors were used to adjust inventories for January 1995 through January 2006. In addition, for those NAICS industries that were revised back to January 1992, new factors were computed and used to adjust sales and inventories starting with January 1992. Factors for both sales and inventories were developed by using unadjusted estimates as input to the seasonal adjustment program.

## **REVISIONS TO PREVIOUSLY PUBLISHED ESTIMATES**

### **Annual Estimates**

Annual estimates of sales, inventories, and purchases were input to the benchmarking program to derive revised estimates for 1998–2004. Also, for selected industries, corrections were applied to the various estimates. The estimates were revised in a manner that—

- Equates the 2002 annual estimates to results derived from the 2002 Census of Wholesale Trade.<sup>1</sup>
- Link the series to the 1997 Census of Wholesale Trade level.
- Maintain, as best as possible, the year-to-year changes computed from estimates derived from the AWTS for 1998 through 2004.

For certain NAICS industries, we revised estimates back to 1992 for the following reasons:

- Prior census results were revised for NAICS industries 4234 (including 42345), 4238, 4241, and 4247.
- The NAICS revision for 2002 reclassified some used auto parts stores from wholesale (NAICS 42314 in the 1997 NAICS) to retail NAICS 44131 in 2002 NAICS.
- New rules for classifying establishments in the 1997 and 2002 Census of Wholesale Trade were implemented for NAICS industries 4231, 4232, 4233, 4234 (including 42345), 4236, 4237, 4238, 4241, 4247, and 4249. Some of the establishments classified as wholesale in 2002 were classified as retail in 1997 due to different implementation rules. In order to maintain a consistent time series, we revised the results from the 1992 and 1997 censuses to be comparable with the 2002 census results.

---

<sup>1</sup>The inventory estimates for the census year 2002 were computed by multiplying the inventories obtained from the annual survey by the ratio of census sales to sales derived from the 2002 annual survey. Census inventories were not used because they do not include inventories of auxiliary and central administrative offices of merchant wholesalers. The same methodology was used to derive 1992 and 1997 inventory constraints. The same methodology was used to derive 1992, 1997, and 2002 purchases constraints.

---

For NAICS industries mentioned above, we derived estimates for 1992 through 2004 and equated the 1992, 1997, and 2002 estimates to results derived from the census. We maintained, as best as possible, the year-to-year changes computed from estimates derived from the AWTS for 1993 through 2004.

### **Estimates of Monthly Sales**

Merchant wholesale sales estimates for December 1997 through January 2006 were the input to the benchmarking program. Also, for selected industries, corrections were applied to the monthly estimates. The estimates were revised in a manner that—

- Constrains the sum of the 12 monthly sales estimates for a particular year to equal the corresponding revised annual sales estimates (benchmarks) derived for 1998 through 2004.
- Minimizes the differences between the month-to-month changes of the input and revised estimates
- Uses the previously published December 1997 estimate to link the revised estimates to the previously published estimates.

For the NAICS industries where annual sales were revised back to 1992, we also constrained the sum of the 12 monthly sales estimates for 1992–1997 to equal the corresponding annual sales estimates for these years.

A mathematical result of the benchmarking methodology is that all input estimates following the end of the last benchmark year (2004) are derived by multiplying these estimates by the ratio of the benchmarked-to-input estimate for the last month of the last benchmark year. Therefore, for a specified sales series, a ratio of the December 2004 benchmarked estimate to the December 2004 input estimate was computed. Estimates for periods following December 2004 were multiplied by these constant ratios (called carry-forward factors) to derive published sales estimates. The carry-forward factors remain constant until the next benchmarking operation.

### **Estimates of End-of-Month Inventories**

End-of-month inventory estimates for December 1997 through January 2005 were the input to the benchmarking program. Also, for selected kinds of business, corrections were applied to the estimates. The estimates were revised in a manner that—

- Equates the December inventory estimates from the monthly survey for 1997 through 2004 to the corresponding end-of-year revised inventory estimates derived from the annual survey.
- Minimizes the differences between the month-to-month changes of the input and revised estimates.
- Uses the previously published December 1997 estimate to link the revised estimates to the previously published estimates.

For those NAICS industries where annual end-of-year inventories were revised back to 1992, we equated the December or end-of-month inventory estimates for 1992–2004 to the corresponding revised end-of-year inventories.

Estimates subsequent to December 2004 were derived by multiplying the input estimates by the ratio of the December 2004 published estimate to the input estimate for December 2004. This ratio is the carry-forward factor for inventory and remains constant for all series until the next benchmarking operation.

The table shown on the next page compares the annual unadjusted sales and inventory estimates for 2005 prior to and after the revision. Revisions shown for sales are for the sum of the monthly estimates for 2005.

## Revision of Annual Sales and Inventories: 2005

[Unadjusted]

NAICS code	Kind of business	Sales (millions of dollars)			End-of-year inventories (millions of dollars)		
		Revised	Previously published	Percent difference	Revised	Previously published	Percent difference
<b>42</b>	<b>Merchant wholesale, except manufacturers' sales branches and offices, total .....</b>	<b>3,550,116</b>	<b>3,614,562</b>	<b>-1.8</b>	<b>364,121</b>	<b>364,419</b>	<b>-0.1</b>
<b>423</b>	<b>Durable goods, total .....</b>	<b>1,760,675</b>	<b>1,806,695</b>	<b>-2.5</b>	<b>225,652</b>	<b>226,066</b>	<b>-0.2</b>
4231	Motor vehicle and motor vehicle parts and supplies .....	293,784	291,045	0.9	34,970	34,357	1.8
4232	Furniture and home furnishings .....	61,081	64,630	-5.5	7,761	7,696	0.8
4233	Lumber and other construction materials .....	132,279	148,144	-10.7	14,747	14,426	2.2
4234	Professional and commercial equipment and supplies .....	306,186	302,157	1.3	28,872	28,572	1.0
42343	Computer, computer peripheral equipment, and software .....	159,467	165,505	-3.6	10,588	10,717	-1.2
4235	Metals and minerals, excluding petroleum .....	133,247	132,647	0.5	18,818	19,136	-1.7
4236	Electrical goods .....	264,262	269,873	-2.1	27,740	26,982	2.8
4237	Hardware, plumbing and heating equipment, and supplies .....	84,116	84,226	-0.1	13,541	13,779	-1.7
4238	Machinery, equipment, and supplies .....	291,951	317,706	-8.1	56,872	57,829	-1.7
4239	Miscellaneous durable goods .....	193,769	196,267	-1.3	22,331	23,289	-4.1
<b>424</b>	<b>Nondurable goods, total ....</b>	<b>1,789,441</b>	<b>1,807,867</b>	<b>-1.0</b>	<b>138,469</b>	<b>138,353</b>	<b>0.1</b>
4241	Paper and paper products .....	88,790	85,784	3.5	7,632	7,557	1.0
4242	Drugs and druggists' sundries .....	326,852	331,497	-1.4	30,529	28,840	5.9
4243	Apparel, piece goods, and notions .....	115,761	116,395	-0.5	15,431	15,861	-2.7
4244	Groceries and related products .....	424,165	429,794	-1.3	25,307	25,195	0.4
4245	Farm products raw materials .....	107,835	113,712	-5.2	12,866	13,118	-1.9
4246	Chemicals and allied products .....	87,394	84,039	4.0	8,168	7,542	8.3
4247	Petroleum and petroleum products .....	342,139	355,324	-3.7	9,947	10,057	-1.1
4248	Beer, wine, and distilled alcoholic beverages .....	94,546	94,205	0.4	8,494	8,499	-0.1
4249	Miscellaneous nondurable goods .....	201,959	197,117	2.5	20,095	21,684	-7.3

### Reasons for Revisions

There are several reasons for revisions. The main contributors to the revision from the previously published estimates are:

- **2002 Economic Census.** We benchmark the sales and inventory estimates to the final 2002 Economic Census results. The previously published estimates were benchmarked to preliminary 2002 Economic Census levels. For further explanation of the benchmarking to the economic census, refer to the "Revisions to Previously Published Estimates" section earlier in this document.
- **Timing.** Respondents have more time to prepare their annual reports than their monthly reports. The annual responses are requested at a time when many firms have already compiled audited book figures for their own use. This includes adjustments for returns, allowances, and other customer transactions. The timing of the annual survey is such that we are also able to obtain independent verification of the reported data from such sources as a company's annual report. On the other hand, respondents to the monthly survey have just a few weeks to provide reports of their sales and end-of-month inventories. Sometimes these reports are based on incomplete or unaudited records, including estimates by the respondents to represent their understanding of their business.
- **Sampling.** As described in more detail in Appendix A of this report, the annual sample is larger than the samples used to develop the estimates for any given month.
- **Response.** The annual estimates are based on more reported data than are the monthly estimates. The response to the AWTS is required by law. This requirement results in a dollar volume response rate for sales above 89 percent and for inventories about 92 percent. The response to our monthly survey is not mandatory. The corresponding response rates for the monthly survey

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are usually around 68 percent for sales and 66 percent for inventories. The sales and inventories for nonresponding firms are accounted for by an imputation process. This process assumes that nonresponding firms have trends similar to the responding firms in their respective kind-of-business.

## **DEFINITION OF TERMS**

### **Dollar Values**

All dollar values presented are expressed in current dollars (not adjusted to a constant dollar series). Consequently, when comparing estimates to prior years, users also should consider price level changes.

### **Confidentiality**

Title 13 of the U.S. Code authorizes the Census Bureau to conduct censuses and surveys. Section 9 of the same Title requires that any information collected from the public under the authority of Title 13 be maintained as confidential. Section 214 of Title 13 and Sections 3559 and 3571 of Title 18 of the U.S. Code provide for the imposition of penalties of up to 5 years in prison and/or up to \$250,000 in fines for wrongful disclosure of confidential census information. In accordance with Title 13, no estimates are published that would disclose the operations of an individual firm.

The Census Bureau's internal Disclosure Review Board sets the confidentiality rules for all data releases. A checklist approach is used to ensure that all potential risks to the confidentiality of the data are considered and addressed.

### **Disclosure Limitation**

A disclosure of data occurs when an individual can use published statistical information to identify either an individual or firm that has provided information under a pledge of confidentiality. Disclosure limitation is the process used to protect the confidentiality of the survey data provided by an individual or firm. Using disclosure limitation procedures, the Census Bureau modifies or removes the characteristics that put confidential information at risk for disclosure. Although it may appear that a table shows information about a specific individual or business, the Census Bureau has taken steps to disguise or suppress the original data while making sure the results are still useful. The techniques used by the Census Bureau to protect confidentiality in tabulations vary, depending on the type of data.

### **Unpublished Estimates**

Additional statistics, such as dollar volume estimates for some kinds of business not separately shown in this report, are produced as a by-product of the regularly published statistics. These additional estimates have not been included in this publication because of high sampling variability, poor response, or other factors that may make them potentially misleading. Upon written request, for a nominal fee, the Census Bureau will release these estimates for individual use, though not for publication. It should be noted that some unpublished estimates can be derived directly from this report by subtracting published estimates from their respective totals. However, the estimates obtained by such subtraction would be subject to the poor response rates or high sampling variability described previously for unpublished kinds of business.

Individuals who use estimates in this report to create new estimates should cite the Census Bureau as the source of only the original estimates.

### **Adjustment Factors**

We use the X-12 ARIMA program to derive the factors for adjusting data for seasonal variations and, in the case of sales, for trading-day differences. Seasonal adjustment of estimates is an approximation based on current and past experiences. Therefore, the adjustment could become less precise because of changes in economic conditions and other elements that introduce significant changes in seasonal and trading-day patterns.

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Concurrent seasonal adjustment uses all available unadjusted estimates (including the latest *preliminary* estimates) as input to the X-12 ARIMA program. When unadjusted *preliminary* and final estimates become available, all estimates are used as input to the X-12 ARIMA program and new factors are applied to the *preliminary* and final estimates (1 month before the *preliminary*) and to the previous year estimates that correspond to the *preliminary* month.

### **Sales**

Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in merchant wholesale trade; receipts from customers for rental or leasing of equipment, instruments, tools, etc.; receipts for delivery, installation, alteration, maintenance, repair, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed along to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Sales that are made on an agency basis for others are included as gross sales. Direct shipments on orders from wholesalers are also included in sales. Total sales do not include non-operating income from such sources as investments, rental or sale of real estate, etc.

Sales exclude sales taxes and excise taxes collected directly from customers and paid directly to a local, state, or federal tax agency. Also excluded are receipts from customers for carrying or other credit charges.

### **Inventories**

Inventories represent stocks on a non-LIFO basis (firms that valued inventory on a LIFO basis included the values of LIFO reserve in the total inventory levels) of merchandise owned by merchant wholesalers at the end of the month, regardless of location, except for goods held outside the United States. Goods held on consignment and items not held for sale such as fixtures, equipment, and supplies are not included. Goods held in foreign trade zones in the United States are also included. Methods of valuation may vary according to the accounting practices of the firm.

### **Inventories/Sales Ratios**

The inventories/sales ratios are derived by dividing the dollar value of inventories by the dollar value of sales. No adjustment is made in these ratios for the markup in sales which may vary from trade to trade.

### **Purchases**

Purchases represent the total cost of merchandise acquired for resale during the year, whether or not payment for the merchandise was made during the year. Purchases are net of returns, allowances, and trade and cash discounts but include payments by the wholesaler for freight, insurance, import duties, and credit and other charges. Purchases exclude the cost of containers, wrapping, packaging, and selling supplies. Also excluded are liquor and tobacco tax stamps.

### **Cost of Goods Sold**

Cost of goods sold are not shown in this report but can be derived by subtracting gross margin data from annual sales data. They represent the total cost of merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in merchant wholesale trade. Cost of goods sold is calculated by adding all purchases of merchandise (net of returns, allowances, and discounts but including charges for freight, insurance, etc.) during the year to the beginning year inventories, then deducting the end-of-year inventories from the total. Firms were instructed to exclude the cost of containers, wrapping, packaging, and selling supplies in the cost of purchases. Purchase of tax stamps and payments of excise taxes often included by tobacco and liquor wholesalers in their purchases were excluded from cost of goods sold.

### **Gross Margin**

Gross margin represents sales less cost of goods sold. Gross margin is equivalent to the cost of all materials (as distinguished from goods to be resold) and services provided in merchant wholesale establishments, whether provided by the merchant wholesaling firm itself or purchased by it from others. To the extent that it includes cost of contract work done by others on materials of the merchant wholesale firms, gross margin includes an element of value added by manufacturing.

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## **Gross Margin as a Percent of Sales**

Gross margin as a percent of sales is derived by dividing the gross margin by dollar value of sales. No adjustments are made for service revenues that may be included in sales data.

## **ADDITIONAL INFORMATION**

### **E-Commerce Data**

Data for e-commerce sales and electronic data interchange (EDI) can be found on the Census Bureau's Web site at <[www.census.gov/estats](http://www.census.gov/estats)>. Data for survey year 2004 will be released April 2006.

### **Survey Questionnaires**

The AWTS questionnaires can be found on the Census Bureau's Web site at <[www.census.gov/svsd/www/atsforms.html](http://www.census.gov/svsd/www/atsforms.html)>.

### **Manufacturers' Sales Branches and Offices Data**

Data for manufacturers' sales branches and offices for survey year 2004 can be found on the Census Bureau's Web site at <[www.census.gov/svsd/www/wchltable.html](http://www.census.gov/svsd/www/wchltable.html)>.

**Table 1. Revised Adjusted and Unadjusted Estimates of Monthly Sales, Inventories, and Inventories/Sales Ratios of Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices: January 1992 Through January 2006**

[Sales and Inventory estimates are shown in millions of dollars. Estimates are based on data from the Monthly Wholesale Trade Survey and Annual Wholesale Trade Survey. Estimates have been adjusted using final results of the 2002 Economic Census]

NAICS code	Kind of business	2006											
		Jan. <sup>p</sup>	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>ADJUSTED<sup>1</sup></b>												
42	Sales, total .....	313,018	NA										
423	Durable goods .....	156,292	NA										
4231	Motor vehicle & motor vehicle parts & supplies .....	27,099	NA										
4232	Furniture & home furnishings .....	5,489	NA										
4233	Lumber & other construction materials .....	12,470	NA										
4234	Professional & commercial equip. & supplies .....	26,432	NA										
42343	Computer & computer peripheral equip. & software .....	13,377	NA										
4235	Metals & minerals, ex. petroleum .....	11,504	NA										
4236	Electrical and electronic goods .....	22,948	NA										
4237	Hardware, & plumbing & heating equip. & supplies .....	7,198	NA										
4238	Machinery, equipment, & supplies .....	25,997	NA										
4239	Miscellaneous durable goods .....	17,155	NA										
424	<b>Nondurable goods .....</b>	<b>156,726</b>	<b>NA</b>										
4241	Paper & paper products .....	7,800	NA										
4242	Drugs & druggists' sundries .....	28,663	NA										
4243	Apparel, piece goods, & notions .....	10,442	NA										
4244	Grocery & related products .....	36,761	NA										
4245	Farm product raw materials .....	8,735	NA										
4246	Chemicals & allied products .....	7,451	NA										
4247	Petroleum & petroleum products .....	31,310	NA										
4248	Beer, wine, & distilled alcoholic beverages .....	8,027	NA										
4249	Miscellaneous nondurable goods .....	17,537	NA										
42	<b>Inventories, total .....</b>	<b>362,434</b>	<b>NA</b>										
423	<b>Durable goods .....</b>	<b>229,501</b>	<b>NA</b>										
4231	Motor vehicle & motor vehicle parts & supplies .....	34,732	NA										
4232	Furniture & home furnishings .....	7,911	NA										
4233	Lumber & other construction materials .....	15,543	NA										
4234	Professional & commercial equip. & supplies .....	29,643	NA										
42343	Computer & computer peripheral equip. & software .....	10,835	NA										
4235	Metals & minerals, ex. petroleum .....	18,858	NA										
4236	Electrical and electronic goods .....	27,984	NA										
4237	Hardware, & plumbing & heating equip. & supplies .....	14,044	NA										
4238	Machinery, equipment, & supplies .....	58,464	NA										
4239	Miscellaneous durable goods .....	22,322	NA										
424	<b>Nondurable goods .....</b>	<b>132,933</b>	<b>NA</b>										
4241	Paper & paper products .....	7,366	NA										
4242	Drugs & druggists' sundries .....	27,430	NA										
4243	Apparel, piece goods, & notions .....	15,530	NA										
4244	Grocery & related products .....	24,511	NA										
4245	Farm product raw materials .....	11,568	NA										
4246	Chemicals & allied products .....	8,438	NA										
4247	Petroleum & petroleum products .....	10,170	NA										
4248	Beer, wine, & distilled alcoholic beverages .....	9,019	NA										
4249	Miscellaneous nondurable goods .....	18,901	NA										
42	<b>Inventories/sales ratios, total .....</b>	<b>1.16</b>	<b>NA</b>										
423	<b>Durable goods .....</b>	<b>1.47</b>	<b>NA</b>										
4231	Motor vehicle & motor vehicle parts & supplies .....	1.28	NA										
4232	Furniture & home furnishings .....	1.44	NA										
4233	Lumber & other construction materials .....	1.25	NA										
4234	Professional & commercial equip. & supplies .....	1.12	NA										
42343	Computer & computer peripheral equip. & software .....	0.81	NA										
4235	Metals & minerals, ex. petroleum .....	1.64	NA										
4236	Electrical and electronic goods .....	1.22	NA										
4237	Hardware, & plumbing & heating equip. & supplies .....	1.95	NA										
4238	Machinery, equipment, & supplies .....	2.25	NA										
4239	Miscellaneous durable goods .....	1.30	NA										
424	<b>Nondurable goods .....</b>	<b>0.85</b>	<b>NA</b>										
4241	Paper & paper products .....	0.94	NA										
4242	Drugs & druggists' sundries .....	0.96	NA										
4243	Apparel, piece goods, & notions .....	1.49	NA										
4244	Grocery & related products .....	0.67	NA										
4245	Farm product raw materials .....	1.32	NA										
4246	Chemicals & allied products .....	1.13	NA										
4247	Petroleum & petroleum products .....	0.32	NA										
4248	Beer, wine, & distilled alcoholic beverages .....	1.12	NA										
4249	Miscellaneous nondurable goods .....	1.08	NA										

See footnotes at end of table.

**Table 1. Revised Adjusted and Unadjusted Estimates of Monthly Sales, Inventories, and Inventories/Sales Ratios of Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices: January 1992 Through January 2006—Con.**

[Sales and Inventory estimates are shown in millions of dollars. Estimates are based on data from the Monthly Wholesale Trade Survey and Annual Wholesale Trade Survey. Estimates have been adjusted using final results of the 2002 Economic Census]

NAICS code	Kind of business	2006												Total
		Jan. <sup>b</sup>	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>UNADJUSTED<sup>2</sup></b>													
42	Sales, total .....	294,740	NA											
423	Durable goods .....	143,844	NA											
4231	Motor vehicle & motor vehicle parts & supplies .....	24,525	NA											
4232	Furniture & home furnishings .....	5,033	NA											
4233	Lumber & other construction materials .....	11,373	NA											
4234	Professional & commercial equip. & supplies .....	23,921	NA											
42343	Computer & computer peripheral equip. & software .....	12,253	NA											
4235	Metals & minerals, ex. petroleum .....	11,239	NA											
4236	Electrical and electronic goods .....	21,204	NA											
4237	Hardware, & plumbing & heating equip. & supplies .....	6,730	NA											
4238	Machinery, equipment, & supplies .....	23,865	NA											
4239	Miscellaneous durable goods .....	15,954	NA											
424	<b>Nondurable goods .....</b>	<b>150,896</b>	<b>NA</b>											
4241	Paper & paper products .....	7,543	NA											
4242	Drugs & druggists' sundries .....	28,720	NA											
4243	Apparel, piece goods, & notions .....	9,502	NA											
4244	Grocery & related products .....	34,702	NA											
4245	Farm product raw materials .....	9,652	NA											
4246	Chemicals & allied products .....	7,317	NA											
4247	Petroleum & petroleum products .....	30,778	NA											
4248	Beer, wine, & distilled alcoholic beverages .....	6,197	NA											
4249	Miscellaneous nondurable goods .....	16,485	NA											
42	<b>Inventories, total .....</b>	<b>366,493</b>	<b>NA</b>	X										
423	<b>Durable goods .....</b>	<b>228,536</b>	<b>NA</b>	X										
4231	Motor vehicle & motor vehicle parts & supplies .....	34,975	NA	X										
4232	Furniture & home furnishings .....	7,816	NA	X										
4233	Lumber & other construction materials .....	15,419	NA	X										
4234	Professional & commercial equip. & supplies .....	29,821	NA	X										
42343	Computer & computer peripheral equip. & software .....	10,889	NA	X										
4235	Metals & minerals, ex. petroleum .....	18,915	NA	X										
4236	Electrical and electronic goods .....	27,648	NA	X										
4237	Hardware, & plumbing & heating equip. & supplies .....	13,932	NA	X										
4238	Machinery, equipment, & supplies .....	57,353	NA	X										
4239	Miscellaneous durable goods .....	22,657	NA	X										
424	<b>Nondurable goods .....</b>	<b>137,957</b>	<b>NA</b>	X										
4241	Paper & paper products .....	7,322	NA	X										
4242	Drugs & druggists' sundries .....	28,363	NA	X										
4243	Apparel, piece goods, & notions .....	15,794	NA	X										
4244	Grocery & related products .....	24,707	NA	X										
4245	Farm product raw materials .....	13,546	NA	X										
4246	Chemicals & allied products .....	8,430	NA	X										
4247	Petroleum & petroleum products .....	10,943	NA	X										
4248	Beer, wine, & distilled alcoholic beverages .....	8,685	NA	X										
4249	Miscellaneous nondurable goods .....	20,167	NA	X										
42	<b>Inventories/sales ratios, total .....</b>	<b>1.24</b>	<b>NA</b>	X										
423	<b>Durable goods .....</b>	<b>1.59</b>	<b>NA</b>	X										
4231	Motor vehicle & motor vehicle parts & supplies .....	1.43	NA	X										
4232	Furniture & home furnishings .....	1.55	NA	X										
4233	Lumber & other construction materials .....	1.36	NA	X										
4234	Professional & commercial equip. & supplies .....	1.25	NA	X										
42343	Computer & computer peripheral equip. & software .....	0.89	NA	X										
4235	Metals & minerals, ex. petroleum .....	1.68	NA	X										
4236	Electrical and electronic goods .....	1.30	NA	X										
4237	Hardware, & plumbing & heating equip. & supplies .....	2.07	NA	X										
4238	Machinery, equipment, & supplies .....	2.40	NA	X										
4239	Miscellaneous durable goods .....	1.42	NA	X										
424	<b>Nondurable goods .....</b>	<b>0.91</b>	<b>NA</b>	X										
4241	Paper & paper products .....	0.97	NA	X										
4242	Drugs & druggists' sundries .....	0.99	NA	X										
4243	Apparel, piece goods, & notions .....	1.66	NA	X										
4244	Grocery & related products .....	0.71	NA	X										
4245	Farm product raw materials .....	1.40	NA	X										
4246	Chemicals & allied products .....	1.15	NA	X										
4247	Petroleum & petroleum products .....	0.36	NA	X										
4248	Beer, wine, & distilled alcoholic beverages .....	1.40	NA	X										
4249	Miscellaneous nondurable goods .....	1.22	NA	X										

See footnotes at end of table.

















































**Table 1. Revised Adjusted and Unadjusted Estimates of Monthly Sales, Inventories, and Inventories/Sales Ratios of Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices: January 1992 Through January 2006—Con.**

[Sales and Inventory estimates are shown in millions of dollars. Estimates are based on data from the Monthly Wholesale Trade Survey and Annual Wholesale Trade Survey. Estimates have been adjusted using final results of the 2002 Economic Census.]

NAICS code	Kind of business	1993											
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>ADJUSTED<sup>1</sup></b>												
42	Sales, total .....	153,497	152,528	149,841	153,239	156,085	152,751	154,732	154,879	155,380	155,866	156,094	152,929
423	Durable goods .....	77,007	76,934	74,823	77,212	78,460	77,387	79,739	79,377	79,368	80,188	79,935	79,080
4231	Motor vehicle & motor vehicle parts & supplies .....	13,633	13,368	12,421	13,436	13,793	12,817	13,796	13,534	13,842	13,749	13,293	12,716
4232	Furniture & home furnishings .....	2,704	2,683	2,543	2,707	2,773	2,751	2,736	2,763	2,687	2,687	2,584	2,530
4233	Lumber & other construction materials .....	4,652	5,179	4,757	4,788	4,715	4,736	4,772	4,826	4,899	4,910	5,255	5,134
4234	Professional & commercial equip. & supplies .....	12,401	13,062	12,344	12,746	12,472	12,844	12,926	13,148	13,127	13,750	13,421	12,922
42343	Computer & computer peripheral equip. & software .....	NA											
4235	Metals & minerals, ex. petroleum .....	6,107	5,880	5,934	5,967	6,155	6,147	6,081	5,991	6,036	5,889	5,883	6,045
4236	Electrical and electronic goods .....	10,156	10,321	10,265	10,736	10,916	10,977	11,454	11,614	11,876	11,977	12,004	12,011
4237	Hardware, & plumbing & heating equip. & supplies .....	3,739	3,762	3,692	3,717	3,861	3,814	3,869	3,985	3,874	4,008	3,986	4,057
4238	Machinery, equipment, & supplies .....	13,174	13,114	13,122	13,391	13,820	13,592	13,798	13,543	13,525	13,483	13,570	13,489
4239	Miscellaneous durable goods .....	10,441	9,565	9,745	9,724	9,955	9,709	10,307	9,973	9,562	9,735	9,939	10,176
424	<b>Nondurable goods .....</b>	<b>76,490</b>	<b>75,594</b>	<b>75,018</b>	<b>76,027</b>	<b>77,625</b>	<b>75,364</b>	<b>74,993</b>	<b>75,502</b>	<b>76,012</b>	<b>75,678</b>	<b>76,159</b>	<b>73,849</b>
4241	Paper & paper products .....	4,037	4,093	4,060	4,098	4,134	4,167	4,128	4,178	4,257	4,339	4,386	4,312
4242	Drugs & druggists' sundries .....	5,731	5,745	5,663	5,649	5,667	5,682	5,592	5,692	5,780	5,875	5,946	5,929
4243	Apparel, piece goods, & notions .....	5,378	5,151	5,060	5,437	5,504	5,416	5,415	5,647	5,860	5,778	5,982	4,994
4244	Grocery & related products .....	24,373	23,494	23,491	23,920	23,945	23,956	23,801	23,503	23,523	23,309	23,431	23,159
4245	Farm product raw materials .....	8,703	8,690	8,535	8,587	9,253	8,370	8,242	8,304	8,253	8,209	8,141	8,655
4246	Chemicals & allied products .....	3,343	3,466	3,370	3,346	3,318	3,300	3,263	3,244	3,347	3,255	3,316	3,315
4247	Petroleum & petroleum products .....	10,554	10,953	11,093	11,054	11,237	10,477	10,374	10,486	10,723	10,725	10,594	9,376
4248	Beer, wine, & distilled alcoholic beverages .....	4,124	4,107	4,168	4,254	4,290	4,163	4,274	4,253	4,312	4,296	4,221	4,233
4249	Miscellaneous nondurable goods .....	10,247	9,895	9,578	9,682	10,277	9,833	9,904	10,195	9,957	9,892	10,142	9,876
42	<b>Inventories, total .....</b>	<b>197,552</b>	<b>197,207</b>	<b>198,831</b>	<b>199,622</b>	<b>199,395</b>	<b>199,698</b>	<b>199,737</b>	<b>201,788</b>	<b>202,858</b>	<b>202,074</b>	<b>203,158</b>	<b>204,842</b>
423	<b>Durable goods .....</b>	<b>123,313</b>	<b>123,399</b>	<b>124,773</b>	<b>125,033</b>	<b>124,670</b>	<b>124,752</b>	<b>125,102</b>	<b>126,359</b>	<b>126,840</b>	<b>127,086</b>	<b>127,481</b>	<b>128,851</b>
4231	Motor vehicle & motor vehicle parts & supplies .....	21,993	21,789	22,222	22,005	21,673	20,992	21,325	21,844	21,527	21,398	21,339	22,203
4232	Furniture & home furnishings .....	4,451	4,460	4,521	4,494	4,518	4,526	4,441	4,447	4,450	4,505	4,509	4,522
4233	Lumber & other construction materials .....	5,846	5,851	6,008	6,210	5,992	5,959	5,948	5,944	5,934	6,007	5,819	6,018
4234	Professional & commercial equip. & supplies .....	16,638	16,700	17,064	17,079	17,146	17,240	17,354	17,526	17,672	17,662	17,799	17,923
42343	Computer & computer peripheral equip. & software .....	NA											
4235	Metals & minerals, ex. petroleum .....	9,422	9,458	9,511	9,689	9,647	9,834	9,920	9,892	9,947	9,956	9,913	10,119
4236	Electrical and electronic goods .....	16,614	16,620	17,079	16,828	17,024	17,131	17,102	17,320	17,565	17,765	17,661	17,429
4237	Hardware, & plumbing & heating equip. & supplies .....	6,990	6,942	6,958	6,950	6,831	6,873	6,871	6,891	6,948	7,086	7,231	7,238
4238	Machinery, equipment, & supplies .....	28,329	28,405	28,331	28,357	28,307	28,509	28,218	28,201	28,355	28,283	28,481	28,568
4239	Miscellaneous durable goods .....	13,030	13,174	13,079	13,421	13,532	13,688	13,923	14,294	14,442	14,424	14,729	14,831
424	<b>Nondurable goods .....</b>	<b>74,239</b>	<b>73,808</b>	<b>74,058</b>	<b>74,589</b>	<b>74,725</b>	<b>74,946</b>	<b>74,635</b>	<b>75,429</b>	<b>76,018</b>	<b>74,988</b>	<b>75,677</b>	<b>75,991</b>
4241	Paper & paper products .....	4,506	4,448	4,492	4,508	4,529	4,532	4,512	4,562	4,545	4,527	4,426	4,672
4242	Drugs & druggists' sundries .....	9,701	9,486	9,604	9,481	9,483	9,502	9,624	9,766	9,929	9,786	9,979	10,253
4243	Apparel, piece goods, & notions .....	10,377	10,235	10,275	10,150	10,772	10,974	10,744	10,838	11,493	11,147	11,062	11,161
4244	Grocery & related products .....	17,685	17,857	17,669	18,145	17,748	17,228	16,983	17,085	16,968	17,083	17,350	17,340
4245	Farm product raw materials .....	7,360	7,374	7,405	7,643	7,707	8,045	8,362	8,376	7,744	7,593	8,168	8,180
4246	Chemicals & allied products .....	3,787	3,795	3,867	3,840	3,956	3,975	4,028	4,072	4,166	4,197	4,112	4,113
4247	Petroleum & petroleum products .....	4,290	4,195	4,139	4,155	4,129	4,154	4,093	4,218	4,187	4,155	4,073	3,705
4248	Beer, wine, & distilled alcoholic beverages .....	4,723	4,717	4,782	4,787	4,676	4,674	4,590	4,525	4,676	4,723	4,693	4,861
4249	Miscellaneous nondurable goods .....	11,810	11,701	11,825	11,880	11,725	11,862	11,699	11,987	12,310	11,777	11,814	11,706
42	<b>Inventories/sales ratios, total .....</b>	<b>1.29</b>	<b>1.29</b>	<b>1.33</b>	<b>1.30</b>	<b>1.28</b>	<b>1.31</b>	<b>1.29</b>	<b>1.30</b>	<b>1.31</b>	<b>1.30</b>	<b>1.30</b>	<b>1.34</b>
423	<b>Durable goods .....</b>	<b>1.60</b>	<b>1.60</b>	<b>1.67</b>	<b>1.62</b>	<b>1.59</b>	<b>1.61</b>	<b>1.57</b>	<b>1.59</b>	<b>1.60</b>	<b>1.58</b>	<b>1.59</b>	<b>1.63</b>
4231	Motor vehicle & motor vehicle parts & supplies .....	1.61	1.63	1.79	1.64	1.57	1.64	1.55	1.61	1.56	1.56	1.61	1.75
4232	Furniture & home furnishings .....	1.65	1.66	1.78	1.66	1.63	1.65	1.62	1.61	1.66	1.66	1.74	1.79
4233	Lumber & other construction materials .....	1.26	1.13	1.26	1.30	1.27	1.26	1.25	1.23	1.23	1.22	1.11	1.17
4234	Professional & commercial equip. & supplies .....	1.34	1.28	1.38	1.34	1.37	1.34	1.34	1.33	1.35	1.28	1.33	1.39
42343	Computer & computer peripheral equip. & software .....	NA											
4235	Metals & minerals, ex. petroleum .....	1.54	1.61	1.60	1.62	1.57	1.60	1.63	1.65	1.65	1.69	1.67	1.67
4236	Electrical and electronic goods .....	1.64	1.61	1.66	1.57	1.56	1.56	1.49	1.49	1.48	1.48	1.47	1.45
4237	Hardware, & plumbing & heating equip. & supplies .....	1.87	1.85	1.88	1.87	1.77	1.80	1.78	1.73	1.79	1.77	1.81	1.78
4238	Machinery, equipment, & supplies .....	2.15	2.17	2.16	2.12	2.05	2.10	2.05	2.08	2.10	2.10	2.12	2.12
4239	Miscellaneous durable goods .....	1.25	1.38	1.34	1.38	1.36	1.41	1.35	1.43	1.51	1.48	1.46	1.46
424	<b>Nondurable goods .....</b>	<b>0.97</b>	<b>0.98</b>	<b>0.99</b>	<b>0.98</b>	<b>0.96</b>	<b>0.99</b>	<b>1.00</b>	<b>1.00</b>	<b>1.00</b>	<b>0.99</b>	<b>0.99</b>	<b>1.03</b>
4241	Paper & paper products .....	1.12	1.09	1.11	1.10	1.10	1.09	1.09	1.07	1.07	1.04	1.01	1.08
4242	Drugs & druggists' sundries .....	1.69	1.65	1.70	1.68	1.67	1.67	1.72	1.72	1.67	1.68	1.73	
4243	Apparel, piece goods, & notions .....	1.93	1.99	2.03	1.87	1.96	2.03	1.98	1.92	1.96	1.93	1.85	2.23
4244	Grocery & related products .....	0.73	0.76	0.75	0.76	0.74	0.72	0.71	0.73	0.72	0.73	0.74	0.75
4245	Farm product raw materials .....	0.85	0.85	0.87	0.89	0.83	0.96	1.01	1.01	0.94	0.92	1.00	0.95
4246	Chemicals & allied products .....	1.13	1.09	1.15	1.15	1.19	1.20	1.23	1.26	1.24	1.29	1.24	1.24
4247	Petroleum & petroleum products .....	0.41	0.38	0.37	0.38	0.37	0.40	0.39	0.40	0.39	0.39	0.38	0.40
4248	Beer, wine, & distilled alcoholic beverages .....	1.15	1.15	1.15	1.13	1.09	1.12	1.07	1.06	1.08	1.10	1.11	1.15
4249	Miscellaneous nondurable goods .....	1.15	1.18	1.23	1.23	1.14	1.21	1.18	1.18	1.24	1.19	1.16	1.19

See footnotes at end of table.

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[Sales and Inventory estimates are shown in millions of dollars. Estimates are based on data from the Monthly Wholesale Trade Survey and Annual Wholesale Trade Survey. Estimates have been adjusted using final results of the 2002 Economic Census]

NAICS code	Kind of business	1993												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
<b>UNADJUSTED<sup>2</sup></b>														
42	Sales, total . . . . .	140,824	138,267	159,749	154,677	153,693	158,043	152,798	159,014	158,768	160,576	156,357	155,449	1,848,215
423	Durable goods . . . . .	68,952	69,095	80,468	77,780	75,985	80,845	78,487	82,406	82,544	83,615	80,134	79,634	939,945
4231	Motor vehicle & motor vehicle parts & supplies . . . . .	11,888	12,178	13,912	13,987	13,779	13,484	13,893	13,507	13,358	14,093	13,227	12,996	160,302
4232	Furniture & home furnishings . . . . .	2,304	2,361	2,729	2,756	2,718	2,770	2,618	2,907	2,870	2,891	2,685	2,540	32,149
4233	Lumber & other construction materials . . . . .	3,880	4,371	4,909	4,936	4,838	5,153	4,939	5,318	5,158	5,165	5,076	4,759	58,502
4234	Professional & commercial equip. & supplies . . . . .	11,917	11,847	13,331	12,466	11,362	13,139	12,706	13,385	14,112	13,929	13,018	13,995	155,207
42343	Computer & computer peripheral equip. & software . . . . .	NA												
4235	Metals & minerals, ex. petroleum . . . . .	5,814	5,451	6,545	6,188	6,143	6,627	5,862	6,195	6,169	5,948	5,548	5,700	72,190
4236	Electrical and electronic goods . . . . .	9,120	9,402	10,758	10,435	10,228	11,284	11,317	12,137	12,886	12,863	12,388	11,831	134,649
4237	Hardware, & plumbing & heating equip. & supplies . . . . .	3,201	3,277	3,629	3,695	3,784	4,173	4,062	4,284	4,134	4,277	4,106	3,793	46,415
4238	Machinery, equipment, & supplies . . . . .	11,870	11,829	14,657	14,128	13,765	14,380	13,494	13,922	13,511	13,604	13,054	13,610	161,824
4239	Miscellaneous durable goods . . . . .	8,958	8,379	9,998	9,189	9,368	9,835	9,596	10,751	10,346	10,845	11,032	10,410	118,707
424	Nondurable goods . . . . .	71,872	69,172	79,281	76,897	77,708	77,198	74,311	76,608	76,224	76,961	76,223	75,815	908,270
4241	Paper & paper products . . . . .	3,908	3,741	4,308	4,102	3,960	4,342	4,050	4,287	4,312	4,517	4,399	4,286	50,212
4242	Drugs & druggists' sundries . . . . .	5,725	5,343	5,929	5,649	5,299	5,710	5,385	5,624	5,867	6,045	6,136	6,285	68,997
4243	Apparel, piece goods, & notions . . . . .	4,776	5,084	5,672	4,969	4,431	5,530	5,415	6,494	6,721	6,523	5,922	4,145	65,682
4244	Grocery & related products . . . . .	23,057	21,215	24,407	23,896	24,520	24,267	24,182	23,597	23,688	23,356	23,642	23,877	283,704
4245	Farm product raw materials . . . . .	9,129	8,290	9,627	8,424	8,948	7,977	7,550	8,013	7,560	8,431	8,442	9,616	102,007
4246	Chemicals & allied products . . . . .	3,129	3,251	3,680	3,426	3,414	3,584	3,191	3,325	3,367	3,154	3,240	3,126	39,887
4247	Petroleum & petroleum products . . . . .	10,438	10,230	11,393	11,297	11,113	10,404	10,156	10,738	10,498	11,133	10,530	9,798	127,728
4248	Beer, wine, & distilled alcoholic beverages . . . . .	3,031	3,261	4,160	4,377	4,307	4,696	4,458	4,457	4,364	4,236	4,500	4,974	50,821
4249	Miscellaneous nondurable goods . . . . .	8,679	8,757	10,105	10,757	11,716	10,688	9,924	10,073	9,847	9,566	9,412	9,708	119,232
42	Inventories, total . . . . .	201,184	199,589	199,312	200,598	198,107	197,118	198,500	197,901	199,397	203,564	205,161	205,815	X
423	Durable goods . . . . .	123,122	123,567	124,258	125,760	125,615	124,642	126,560	126,725	126,274	127,033	126,949	127,094	X
4231	Motor vehicle & motor vehicle parts & supplies . . . . .	22,257	22,639	22,422	22,489	21,825	20,593	20,941	20,992	21,161	21,484	21,787	21,692	X
4232	Furniture & home furnishings . . . . .	4,375	4,415	4,516	4,449	4,586	4,589	4,485	4,531	4,526	4,482	4,468	4,445	X
4233	Lumber & other construction materials . . . . .	5,858	5,915	6,326	6,334	6,160	6,090	5,972	5,861	5,809	5,767	5,592	5,892	X
4234	Professional & commercial equip. & supplies . . . . .	16,937	16,583	16,927	17,079	17,043	17,016	17,701	17,526	17,389	17,821	17,817	17,959	X
42343	Computer & computer peripheral equip. & software . . . . .	NA	X											
4235	Metals & minerals, ex. petroleum . . . . .	9,488	9,354	9,540	9,757	9,628	9,991	10,059	9,843	9,907	9,866	9,596	10,271	X
4236	Electrical and electronic goods . . . . .	16,514	16,520	16,618	16,643	17,024	17,319	17,615	17,805	17,723	17,658	17,484	17,150	X
4237	Hardware, & plumbing & heating equip. & supplies . . . . .	6,871	6,942	7,014	7,019	6,981	6,832	6,905	6,974	6,983	7,043	7,108	7,129	X
4238	Machinery, equipment, & supplies . . . . .	28,131	28,433	28,444	28,811	28,647	28,538	28,444	28,370	27,901	28,142	28,339	28,111	X
4239	Miscellaneous durable goods . . . . .	12,691	12,766	12,451	13,179	13,721	13,674	14,438	14,823	14,875	14,770	14,758	14,445	X
424	Nondurable goods . . . . .	78,062	76,022	75,054	74,838	72,492	72,476	71,940	71,176	73,123	76,531	78,212	78,721	X
4241	Paper & paper products . . . . .	4,695	4,439	4,559	4,589	4,411	4,518	4,494	4,430	4,477	4,504	4,386	4,756	X
4242	Drugs & druggists' sundries . . . . .	10,496	9,846	9,537	9,415	8,895	9,122	9,470	9,327	9,810	9,982	10,089	10,663	X
4243	Apparel, piece goods, & notions . . . . .	10,709	10,163	10,080	9,612	10,309	11,226	11,034	11,076	11,769	11,091	10,719	11,429	X
4244	Grocery & related products . . . . .	17,809	17,482	17,316	17,964	17,553	17,056	16,677	16,436	17,053	17,886	18,061	17,826	X
4245	Farm product raw materials . . . . .	9,619	9,247	8,405	7,788	6,736	6,259	6,305	5,788	5,545	7,980	9,843	10,045	X
4246	Chemicals & allied products . . . . .	3,719	3,848	3,940	3,863	4,031	4,039	3,996	4,158	4,091	4,084	4,059	4,064	X
4247	Petroleum & petroleum products . . . . .	4,208	4,082	3,965	4,059	4,067	4,096	4,130	4,357	4,292	4,300	4,163	3,757	X
4248	Beer, wine, & distilled alcoholic beverages . . . . .	4,477	4,547	4,658	4,825	4,601	4,618	4,650	4,516	4,835	5,186	5,031	4,487	X
4249	Miscellaneous nondurable goods . . . . .	12,330	12,368	12,594	12,723	11,889	11,542	11,184	11,088	11,251	11,518	11,861	11,694	X
42	Inventories/sales ratios, total . . . . .	1.43	1.44	1.25	1.30	1.29	1.25	1.30	1.24	1.26	1.27	1.31	1.32	X
423	Durable goods . . . . .	1.79	1.79	1.54	1.62	1.65	1.54	1.61	1.54	1.53	1.52	1.58	1.60	X
4231	Motor vehicle & motor vehicle parts & supplies . . . . .	1.87	1.86	1.61	1.61	1.58	1.53	1.51	1.55	1.58	1.52	1.65	1.67	X
4232	Furniture & home furnishings . . . . .	1.90	1.87	1.65	1.61	1.69	1.66	1.71	1.56	1.58	1.55	1.66	1.75	X
4233	Lumber & other construction materials . . . . .	1.51	1.35	1.29	1.28	1.27	1.18	1.21	1.10	1.13	1.12	1.10	1.24	X
4234	Professional & commercial equip. & supplies . . . . .	1.42	1.40	1.27	1.37	1.50	1.30	1.39	1.31	1.23	1.28	1.37	1.28	X
42343	Computer & computer peripheral equip. & software . . . . .	NA	X											
4235	Metals & minerals, ex. petroleum . . . . .	1.63	1.72	1.46	1.58	1.57	1.51	1.72	1.59	1.61	1.66	1.73	1.80	X
4236	Electrical and electronic goods . . . . .	1.81	1.76	1.54	1.59	1.66	1.53	1.56	1.47	1.38	1.37	1.41	1.45	X
4237	Hardware, & plumbing & heating equip. & supplies . . . . .	2.15	2.12	1.93	1.90	1.84	1.64	1.70	1.63	1.69	1.65	1.73	1.88	X
4238	Machinery, equipment, & supplies . . . . .	2.37	2.40	1.94	2.04	2.08	1.98	2.11	2.04	2.07	2.07	2.17	2.07	X
4239	Miscellaneous durable goods . . . . .	1.42	1.52	1.25	1.43	1.46	1.39	1.50	1.38	1.44	1.36	1.34	1.39	X
424	Nondurable goods . . . . .	1.09	1.10	0.95	0.97	0.93	0.94	0.97	0.93	0.96	0.99	1.03	1.04	X
4241	Paper & paper products . . . . .	1.20	1.19	1.06	1.12	1.11	1.04	1.11	1.03	1.04	1.00	1.00	1.11	X
4242	Drugs & druggists' sundries . . . . .	1.83	1.84	1.61	1.67	1.68	1.60	1.76	1.66	1.67	1.65	1.64	1.70	X
4243	Apparel, piece goods, & notions . . . . .	2.24	2.00	1.78	1.93	2.33	2.03	2.04	1.71	1.75	1.70	1.81	2.76	X
4244	Grocery & related products . . . . .	0.77	0.82	0.71	0.75	0.72	0.70	0.69	0.70	0.72	0.77	0.76	0.75	X
4245	Farm product raw materials . . . . .	1.05	1.12	0.87	0.92	0.75	0.78	0.84	0.72	0.73	0.95	1.17	1.04	X
4246	Chemicals & allied products . . . . .	1.19	1.18	1.07	1.13	1.18	1.13	1.25	1.25	1.22	1.29	1.25	1.30	X
4247	Petroleum & petroleum products . . . . .	0.40	0.40	0.35	0.36	0.37	0.39	0.41	0.41	0.39	0.40	0.40	0.38	X
4248	Beer, wine, & distilled alcoholic beverages . . . . .	1.48	1.39	1.12	1.10	1.07	0.98	1.04	1.01	1.11	1.22	1.12	0.90	X
4249	Miscellaneous nondurable goods . . . . .	1.42	1.41	1.25	1.18	1.01	1.08	1.13	1.10	1.14	1.20	1.26	1.20	X

See footnotes at end of table.

**Table 1. Revised Adjusted and Unadjusted Estimates of Monthly Sales, Inventories, and Inventories/Sales Ratios of Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices: January 1992 Through January 2006—Con.**

[Sales and Inventory estimates are shown in millions of dollars. Estimates are based on data from the Monthly Wholesale Trade Survey and Annual Wholesale Trade Survey. Estimates have been adjusted using final results of the 2002 Economic Census.]

NAICS code	Kind of business	1992											
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
<b>ADJUSTED<sup>1</sup></b>													
42	Sales, total .....	142,980	144,206	145,306	145,381	144,000	145,989	148,808	147,427	149,251	149,276	149,801	148,469
423	Durable goods .....	67,861	69,749	70,226	71,014	69,791	71,730	72,301	71,985	72,287	72,932	74,205	73,770
4231	Motor vehicle & motor vehicle parts & supplies .....	12,652	12,942	13,032	12,876	12,821	13,162	13,070	13,130	13,300	13,661	13,504	13,202
4232	Furniture & home furnishings .....	2,533	2,533	2,555	2,586	2,548	2,618	2,506	2,517	2,576	2,497	2,782	2,681
4233	Lumber & other construction materials .....	3,980	4,166	4,132	4,203	4,261	4,324	4,236	4,282	4,384	4,333	4,348	4,210
4234	Professional & commercial equip. & supplies .....	10,350	10,541	10,575	11,388	11,002	10,972	11,284	11,089	11,037	11,394	11,675	11,520
42343	Computer & computer peripheral equip. & software .....	NA											
4235	Metals & minerals, ex. petroleum .....	5,696	5,834	5,854	5,747	5,774	5,829	5,927	6,232	5,879	5,621	6,025	6,020
4236	Electrical and electronic goods .....	9,472	9,460	9,317	9,309	9,104	9,296	9,502	9,384	9,258	9,364	9,858	9,941
4237	Hardware, & plumbing & heating equip. & supplies .....	3,655	3,650	3,621	3,773	3,700	3,726	3,748	3,627	3,664	3,650	3,733	3,731
4238	Machinery, equipment, & supplies .....	11,120	11,692	12,244	12,285	11,942	12,406	11,871	12,417	12,705	12,970	12,627	12,676
4239	Miscellaneous durable goods .....	8,403	8,931	8,896	8,847	8,639	9,397	10,157	9,307	9,484	9,442	9,653	9,789
424	Nondurable goods .....	75,119	74,457	75,080	74,367	74,209	74,259	76,507	75,442	76,964	76,344	75,596	74,699
4241	Paper & paper products .....	4,015	3,958	4,007	4,003	3,992	3,859	4,167	3,963	3,958	3,987	3,994	4,053
4242	Drugs & druggists' sundries .....	5,491	5,473	5,515	5,444	5,518	5,653	5,616	5,562	5,512	5,661	5,585	5,735
4243	Apparel, piece goods, & notions .....	5,278	5,215	5,105	4,860	5,084	4,769	5,229	5,443	5,180	5,456	5,330	5,401
4244	Grocery & related products .....	22,849	23,062	23,047	22,925	22,511	22,342	23,035	22,690	22,942	22,752	22,763	23,010
4245	Farm product raw materials .....	8,841	8,908	9,130	8,902	8,955	8,743	9,285	9,383	10,279	9,159	8,880	8,880
4246	Chemicals & allied products .....	3,138	3,147	3,197	3,140	3,230	3,312	3,358	3,348	3,338	3,120	3,346	3,346
4247	Petroleum & petroleum products .....	10,982	10,823	11,128	11,126	11,287	11,995	12,037	11,433	11,695	12,029	11,507	11,130
4248	Beer, wine, & distilled alcoholic beverages .....	4,302	4,323	4,199	4,397	4,159	4,091	4,109	4,116	4,093	4,095	4,169	4,169
4249	Miscellaneous nondurable goods .....	10,223	9,548	9,752	9,570	9,473	9,495	9,671	9,498	9,957	9,867	9,974	8,975
42	Inventories, total .....	188,403	189,335	190,547	189,951	189,115	192,831	191,989	192,602	193,344	193,625	195,300	196,914
423	Durable goods .....	117,798	118,137	118,464	118,365	118,129	120,285	119,470	120,572	121,252	121,242	122,368	123,435
4231	Motor vehicle & motor vehicle parts & supplies .....	21,040	21,285	21,565	21,122	21,027	21,078	21,032	21,219	21,860	22,020	22,261	22,559
4232	Furniture & home furnishings .....	4,346	4,390	4,355	4,581	4,437	4,409	4,403	4,334	4,327	4,328	4,406	4,496
4233	Lumber & other construction materials .....	5,197	5,052	5,092	5,401	5,257	5,298	5,418	5,400	5,427	5,528	5,499	5,593
4234	Professional & commercial equip. & supplies .....	16,674	16,650	16,120	16,149	16,357	16,873	16,357	16,754	16,870	16,272	16,689	16,720
42343	Computer & computer peripheral equip. & software .....	NA											
4235	Metals & minerals, ex. petroleum .....	9,188	9,410	9,374	9,384	9,408	9,448	9,283	9,274	9,379	9,457	9,425	9,410
4236	Electrical and electronic goods .....	15,752	15,651	15,609	15,892	15,705	15,795	15,875	15,838	15,917	16,639	16,418	16,716
4237	Hardware, & plumbing & heating equip. & supplies .....	7,034	7,055	7,018	7,105	7,172	7,116	7,194	7,189	7,051	7,009	6,891	6,831
4238	Machinery, equipment, & supplies .....	26,496	26,339	26,769	26,976	26,686	27,386	27,486	27,772	27,641	27,215	27,913	28,224
4239	Miscellaneous durable goods .....	12,071	12,305	12,562	11,755	12,080	12,882	12,422	12,792	12,780	12,774	12,866	12,866
424	Nondurable goods .....	70,605	71,198	72,083	71,586	70,986	72,546	72,519	72,030	72,092	72,383	72,932	73,479
4241	Paper & paper products .....	4,099	4,192	4,288	4,309	4,346	4,439	4,450	4,488	4,605	4,629	4,587	4,520
4242	Drugs & druggists' sundries .....	8,317	8,451	8,440	8,469	8,372	8,721	8,716	8,718	8,856	8,890	8,729	9,249
4243	Apparel, piece goods, & notions .....	9,700	9,885	10,321	10,217	10,215	10,474	10,433	10,187	10,293	10,292	10,263	10,432
4244	Grocery & related products .....	16,971	17,109	17,241	17,528	17,669	17,804	17,799	17,729	17,525	17,408	17,746	17,765
4245	Farm product raw materials .....	7,830	7,928	7,944	7,741	7,668	7,405	7,126	7,055	7,237	7,169	7,058	7,117
4246	Chemicals & allied products .....	3,452	3,523	3,628	3,700	3,629	3,734	3,818	3,726	3,566	3,579	3,742	3,661
4247	Petroleum & petroleum products .....	4,060	4,007	4,020	3,915	3,909	4,047	4,014	3,973	4,060	4,138	4,127	4,127
4248	Beer, wine, & distilled alcoholic beverages .....	4,978	4,898	5,060	4,840	4,826	4,920	4,912	4,922	4,771	4,779	4,845	4,710
4249	Miscellaneous nondurable goods .....	11,198	11,205	11,141	10,867	10,352	11,002	11,251	11,232	11,233	11,399	11,809	11,898
42	Inventories/sales ratios, total .....	1.32	1.31	1.31	1.31	1.31	1.32	1.29	1.31	1.30	1.30	1.30	1.33
423	Durable goods .....	1.74	1.69	1.69	1.67	1.69	1.68	1.65	1.67	1.68	1.66	1.65	1.67
4231	Motor vehicle & motor vehicle parts & supplies .....	1.66	1.64	1.65	1.64	1.64	1.60	1.61	1.62	1.64	1.61	1.65	1.71
4232	Furniture & home furnishings .....	1.72	1.73	1.70	1.77	1.74	1.68	1.76	1.72	1.68	1.73	1.58	1.68
4233	Lumber & other construction materials .....	1.31	1.21	1.23	1.29	1.23	1.23	1.28	1.26	1.24	1.28	1.26	1.33
4234	Professional & commercial equip. & supplies .....	1.61	1.58	1.52	1.42	1.49	1.54	1.45	1.51	1.53	1.43	1.43	1.45
42343	Computer & computer peripheral equip. & software .....	NA											
4235	Metals & minerals, ex. petroleum .....	1.61	1.61	1.60	1.63	1.63	1.62	1.57	1.49	1.60	1.68	1.56	1.56
4236	Electrical and electronic goods .....	1.66	1.65	1.68	1.71	1.73	1.70	1.67	1.69	1.72	1.78	1.67	1.68
4237	Hardware, & plumbing & heating equip. & supplies .....	1.92	1.93	1.94	1.88	1.94	1.91	1.92	1.98	1.92	1.92	1.85	1.83
4238	Machinery, equipment, & supplies .....	2.38	2.25	2.19	2.20	2.23	2.21	2.32	2.24	2.18	2.10	2.21	2.23
4239	Miscellaneous durable goods .....	1.44	1.38	1.41	1.33	1.40	1.37	1.22	1.37	1.35	1.35	1.33	1.32
424	Nondurable goods .....	0.94	0.96	0.96	0.96	0.96	0.98	0.95	0.95	0.94	0.95	0.96	0.98
4241	Paper & paper products .....	1.02	1.06	1.07	1.08	1.09	1.15	1.07	1.13	1.16	1.16	1.15	1.12
4242	Drugs & druggists' sundries .....	1.51	1.54	1.53	1.56	1.52	1.54	1.55	1.57	1.61	1.59	1.56	1.61
4243	Apparel, piece goods, & notions .....	1.84	1.90	2.02	2.10	2.01	2.20	2.00	1.87	1.98	1.89	1.93	1.93
4244	Grocery & related products .....	0.74	0.74	0.75	0.76	0.78	0.80	0.77	0.78	0.76	0.77	0.78	0.77
4245	Farm product raw materials .....	0.89	0.89	0.87	0.87	0.86	0.85	0.77	0.75	0.70	0.78	0.77	0.80
4246	Chemicals & allied products .....	1.10	1.12	1.13	1.18	1.12	1.13	1.14	1.11	1.07	1.07	1.20	1.09
4247	Petroleum & petroleum products .....	0.37	0.37	0.36	0.35	0.35	0.34	0.33	0.35	0.35	0.34	0.36	0.37
4248	Beer, wine, & distilled alcoholic beverages .....	1.16	1.13	1.21	1.10	1.16	1.20	1.20	1.20	1.17	1.17	1.16	1.13
4249	Miscellaneous nondurable goods .....	1.10	1.17	1.14	1.14	1.09	1.16	1.16	1.18	1.13	1.16	1.18	1.33

See footnotes at end of table.

**Table 1. Revised Adjusted and Unadjusted Estimates of Monthly Sales, Inventories, and Inventories/Sales Ratios of Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices: January 1992 Through January 2006—Con.**

[Sales and inventory estimates are shown in millions of dollars. Estimates are based on data from the Monthly Wholesale Trade Survey and Annual Wholesale Trade Survey. Estimates have been adjusted using final results of the 2002 Economic Census]

NAICS code	Kind of business	1992												Total	
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.		
	<b>UNADJUSTED<sup>2</sup></b>														
42	Sales, total . . . . .	138,830	132,921	150,672	146,927	141,749	150,869	150,768	147,079	152,030	158,307	145,676	151,302	1,767,130	
423	Durable goods . . . . .	64,380	63,487	73,672	71,309	67,717	75,109	73,193	72,284	75,128	78,355	72,111	74,437	861,182	
4231	Motor vehicle & motor vehicle parts & supplies . . . . .	11,551	11,984	14,257	13,314	12,962	13,741	13,541	12,644	13,021	14,317	13,004	13,506	157,842	
4232	Furniture & home furnishings . . . . .	2,297	2,259	2,688	2,612	2,472	2,676	2,446	2,577	2,728	2,804	2,793	2,686	31,038	
4233	Lumber & other construction materials . . . . .	3,574	3,545	4,124	4,354	4,393	4,666	4,566	4,548	4,643	4,706	4,078	3,907	51,104	
4234	Professional & commercial equip. & supplies . . . . .	10,661	9,740	11,040	11,286	9,902	11,169	11,408	11,022	11,721	11,986	11,033	12,545	133,513	
42343	Computer & computer peripheral equip. & software . . . . .	NA													
4235	Metals & minerals, ex. petroleum . . . . .	5,742	5,431	6,334	5,873	5,884	6,249	5,909	6,145	6,079	5,823	5,459	5,689	70,617	
4236	Electrical and electronic goods . . . . .	8,932	8,779	9,475	9,020	8,558	9,556	9,616	9,553	10,091	10,319	9,878	9,792	113,569	
4237	Hardware, & plumbing & heating equip. & supplies . . . . .	3,304	3,230	3,469	3,720	3,630	4,106	4,025	3,761	3,932	4,022	3,699	3,515	44,413	
4238	Machinery, equipment, & supplies . . . . .	10,731	10,570	13,309	12,752	11,882	13,361	12,002	12,243	12,756	13,567	11,655	12,714	147,542	
4239	Miscellaneous durable goods . . . . .	7,588	7,949	8,976	8,378	8,034	9,385	9,680	9,791	10,157	10,811	10,512	10,083	111,544	
424	<b>Nondurable goods . . . . .</b>	<b>74,450</b>	<b>69,434</b>	<b>77,000</b>	<b>75,618</b>	<b>74,032</b>	<b>75,760</b>	<b>77,575</b>	<b>74,795</b>	<b>76,902</b>	<b>79,952</b>	<b>73,565</b>	<b>76,865</b>	<b>905,948</b>	
4241	Paper & paper products . . . . .	4,151	3,657	4,103	4,011	3,824	4,036	4,209	3,931	3,998	4,294	3,898	4,017	48,129	
4242	Drugs & druggists' sundries . . . . .	5,897	5,112	5,620	5,406	5,170	5,693	5,616	5,217	5,622	6,040	5,540	6,136	67,069	
4243	Apparel, piece goods, & notions . . . . .	4,982	5,236	5,570	4,525	4,098	4,745	5,360	6,096	5,941	6,356	5,159	4,591	62,659	
4244	Grocery & related products . . . . .	22,506	21,494	23,277	23,154	22,804	22,632	23,703	22,645	22,942	23,412	22,513	23,746	274,828	
4245	Farm product raw materials . . . . .	9,867	8,578	9,888	8,733	8,740	8,306	8,802	8,651	9,611	9,727	8,925	9,999	109,827	
4246	Chemicals & allied products . . . . .	3,116	3,012	3,376	3,218	3,340	3,564	3,368	3,331	3,408	3,328	2,920	3,189	39,170	
4247	Petroleum & petroleum products . . . . .	11,322	10,217	11,139	11,193	11,310	11,887	12,206	11,479	11,566	12,630	11,254	11,330	137,533	
4248	Beer, wine, & distilled alcoholic beverages . . . . .	3,459	3,458	4,002	4,564	4,221	4,529	4,466	4,137	4,126	4,259	4,240	4,936	50,397	
4249	Miscellaneous nondurable goods . . . . .	9,150	8,670	10,025	10,814	10,525	10,368	9,845	9,308	9,688	9,906	9,116	8,921	116,336	
42	<b>Inventories, total . . . . .</b>	<b>192,050</b>	<b>191,913</b>	<b>191,112</b>	<b>190,734</b>	<b>187,881</b>	<b>190,430</b>	<b>190,818</b>	<b>189,098</b>	<b>190,099</b>	<b>195,109</b>	<b>197,245</b>	<b>197,793</b>	X	
423	<b>Durable goods . . . . .</b>	<b>117,702</b>	<b>118,349</b>	<b>117,933</b>	<b>119,017</b>	<b>119,057</b>	<b>120,131</b>	<b>120,743</b>	<b>120,879</b>	<b>120,697</b>	<b>121,208</b>	<b>121,922</b>	<b>121,809</b>	X	
4231	Motor vehicle & motor vehicle parts & supplies . . . . .	21,314	22,115	21,781	21,587	21,174	20,656	20,611	20,370	21,510	22,130	22,728	22,108	X	
4232	Furniture & home furnishings . . . . .	4,276	4,350	4,351	4,544	4,512	4,471	4,438	4,403	4,388	4,302	4,362	4,420	X	
4233	Lumber & other construction materials . . . . .	5,218	5,108	5,372	5,509	5,409	5,415	5,440	5,314	5,291	5,307	5,274	5,476	X	
4234	Professional & commercial equip. & supplies . . . . .	16,991	16,550	15,959	16,149	16,275	16,654	16,700	16,754	16,600	16,418	16,689	16,737	X	
42343	Computer & computer peripheral equip. & software . . . . .	NA	X												
4235	Metals & minerals, ex. petroleum . . . . .	9,243	9,306	9,393	9,450	9,380	9,618	9,413	9,218	9,351	9,381	9,123	9,551	X	
4236	Electrical and electronic goods . . . . .	15,657	15,557	15,188	15,701	15,705	15,969	16,351	16,281	16,076	16,556	16,254	16,465	X	
4237	Hardware, & plumbing & heating equip. & supplies . . . . .	6,921	7,062	7,067	7,176	7,323	7,066	7,230	7,282	7,093	6,967	6,774	6,729	X	
4238	Machinery, equipment, & supplies . . . . .	26,337	26,365	26,876	27,381	27,006	27,413	27,678	27,966	27,199	27,079	27,801	27,772	X	
4239	Miscellaneous durable goods . . . . .	11,745	11,936	11,946	11,520	12,273	12,869	12,882	13,291	13,189	13,068	12,917	12,551	X	
424	<b>Nondurable goods . . . . .</b>	<b>74,348</b>	<b>73,564</b>	<b>73,179</b>	<b>71,717</b>	<b>68,824</b>	<b>70,299</b>	<b>70,075</b>	<b>68,219</b>	<b>69,402</b>	<b>73,901</b>	<b>75,323</b>	<b>75,984</b>	X	
4241	Paper & paper products . . . . .	4,271	4,175	4,365	4,382	4,229	4,430	4,419	4,349	4,550	4,601	4,555	4,606	X	
4242	Drugs & druggists' sundries . . . . .	9,007	8,789	8,389	8,401	7,845	8,363	8,568	8,308	8,741	9,170	8,834	9,647	X	
4243	Apparel, piece goods, & notions . . . . .	10,010	9,796	10,156	9,645	9,755	10,725	10,704	10,421	10,495	10,271	9,945	10,714	X	
4244	Grocery & related products . . . . .	17,073	16,784	16,896	17,353	17,492	17,644	17,443	17,020	17,578	18,191	18,509	18,316	X	
4245	Farm product raw materials . . . . .	10,226	9,974	9,040	7,896	6,717	5,761	5,366	4,868	5,153	7,499	8,477	8,726	X	
4246	Chemicals & allied products . . . . .	3,386	3,565	3,697	3,719	3,702	3,797	3,791	3,812	3,505	3,479	3,697	3,610	X	
4247	Petroleum & petroleum products . . . . .	3,983	3,895	3,843	3,809	3,843	4,002	4,062	4,112	4,178	4,287	4,249	4,168	X	
4248	Beer, wine, & distilled alcoholic beverages . . . . .	4,724	4,731	4,928	4,884	4,754	4,861	4,966	4,917	4,924	5,243	5,189	4,347	X	
4249	Miscellaneous nondurable goods . . . . .	11,668	11,855	11,865	11,628	10,487	10,716	10,756	10,412	10,278	11,160	11,868	11,850	X	
42	<b>Inventories/sales ratios, total . . . . .</b>	<b>1.38</b>	<b>1.44</b>	<b>1.27</b>	<b>1.30</b>	<b>1.33</b>	<b>1.26</b>	<b>1.27</b>	<b>1.29</b>	<b>1.25</b>	<b>1.23</b>	<b>1.35</b>	<b>1.31</b>	X	
423	<b>Durable goods . . . . .</b>	<b>1.83</b>	<b>1.86</b>	<b>1.60</b>	<b>1.67</b>	<b>1.76</b>	<b>1.60</b>	<b>1.65</b>	<b>1.67</b>	<b>1.61</b>	<b>1.55</b>	<b>1.69</b>	<b>1.64</b>	X	
4231	Motor vehicle & motor vehicle parts & supplies . . . . .	1.85	1.85	1.53	1.62	1.62	1.74	1.83	1.67	1.81	1.71	1.61	1.53	1.65	X
4232	Furniture & home furnishings . . . . .	1.86	1.93	1.62	1.74	1.83	1.67	1.81	1.71	1.61	1.53	1.56	1.65	X	
4233	Lumber & other construction materials . . . . .	1.46	1.44	1.30	1.27	1.23	1.16	1.19	1.17	1.14	1.13	1.29	1.40	X	
4234	Professional & commercial equip. & supplies . . . . .	1.59	1.70	1.45	1.43	1.64	1.49	1.46	1.52	1.42	1.37	1.51	1.33	X	
42343	Computer & computer peripheral equip. & software . . . . .	NA	X												
4235	Metals & minerals, ex. petroleum . . . . .	1.61	1.71	1.48	1.61	1.59	1.54	1.59	1.50	1.54	1.61	1.67	1.68	X	
4236	Electrical and electronic goods . . . . .	1.75	1.77	1.60	1.74	1.84	1.67	1.70	1.70	1.59	1.60	1.65	1.68	X	
4237	Hardware, & plumbing & heating equip. & supplies . . . . .	2.09	2.19	2.04	1.93	2.02	1.72	1.80	1.94	1.80	1.73	1.83	1.91	X	
4238	Machinery, equipment, & supplies . . . . .	2.45	2.49	2.02	2.15	2.27	2.05	2.31	2.28	2.13	2.00	2.39	2.18	X	
4239	Miscellaneous durable goods . . . . .	1.55	1.50	1.33	1.38	1.53	1.34	1.33	1.36	1.30	1.21	1.23	1.24	X	
424	<b>Nondurable goods . . . . .</b>	<b>1.00</b>	<b>1.06</b>	<b>0.95</b>	<b>0.95</b>	<b>0.93</b>	<b>0.93</b>	<b>0.90</b>	<b>0.91</b>	<b>0.90</b>	<b>0.92</b>	<b>0.92</b>	<b>0.99</b>	X	
4241	Paper & paper products . . . . .	1.03	1.14	1.06	1.09	1.11	1.10	1.05	1.11	1.14	1.07	1.17	1.15	X	
4242	Drugs & druggists' sundries . . . . .	1.53	1.72	1.49	1.55	1.52	1.47	1.53	1.59	1.55	1.52	1.59	1.57	X	
4243	Apparel, piece goods, & notions . . . . .	2.01	1.87	1.82	2.13	2.38	2.26	2.00	1.71	1.77	1.62	1.93	2.33	X	
4244	Grocery & related products . . . . .	0.76	0.78	0.73	0.75	0.77	0.78	0.74	0.75	0.77	0.78	0.82	0.77	X	
4245	Farm product raw materials . . . . .	1.04	1.16	0.91	0.90	0.77	0.69	0.61	0.56	0.54	0.77	0.95	0.87	X	
4246	Chemicals & allied products . . . . .	1.09	1.18	1.10	1.16	1.11	1.07	1.13	1.14	1.03	1.05	1.27	1.13	X	
4247	Petroleum & petroleum products . . . . .	0.35	0.38	0.35	0.34	0.34	0.34	0.34	0.33	0.36	0.36	0.34	0.37	X	
4249	Beer, wine, & distilled alcoholic beverages . . . . .	1.37	1.37	1.23	1.07	1.13	1.07	1.11	1.19	1.19	1.23	1.22	0.88	X	
	Miscellaneous nondurable goods .														

**Table 2. Estimated Annual Purchases, Gross Margins and Gross Margins as a Percent of Sales for Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices: 1992 Through 2004**

[Purchases and gross margins estimates are shown in millions of dollars. Estimates are based on data from the Annual Wholesale Trade Survey. Estimates have been adjusted using final results of the 2002 Economic Census.]

NAICS code	Kind of business	1992	1993	1994	1995	1996	1997	1998
42	<b>Purchases, total . . . . .</b>	<b>1,433,038</b>	<b>1,484,899</b>	<b>1,585,326</b>	<b>1,719,831</b>	<b>1,818,751</b>	<b>1,905,898</b>	<b>1,942,911</b>
423	<b>Durable goods . . . . .</b>	<b>663,917</b>	<b>726,432</b>	<b>806,816</b>	<b>878,929</b>	<b>912,744</b>	<b>972,110</b>	<b>1,011,882</b>
4231	Motor vehicle & motor vehicle parts & supplies . . . . .	129,552	131,569	140,095	135,999	137,116	136,815	145,700
4232	Furniture & home furnishings . . . . .	21,016	22,804	23,923	25,922	26,796	28,621	31,026
4233	Lumber & other construction materials . . . . .	41,199	47,815	54,117	54,413	59,307	63,633	65,528
4234	Professional & commercial equip. & supplies . . . . .	95,517	115,919	127,968	154,635	169,044	184,485	200,876
42343	Computer & computer peripheral equip. & software . . . . .	NA	NA	NA	NA	NA	118,562	132,911
4235	Metals & minerals, ex. petroleum . . . . .	57,227	58,126	66,392	68,674	68,772	73,861	72,164
4236	Electrical and electronic goods . . . . .	86,521	103,268	122,823	142,948	143,295	152,495	157,064
4237	Hardware, & plumbing & heating equip. & supplies . . . . .	32,978	34,164	39,803	42,023	44,208	47,235	49,491
4238	Machinery, equipment, & supplies . . . . .	109,373	118,761	129,238	142,032	153,130	165,740	179,982
4239	Miscellaneous durable goods . . . . .	90,534	94,006	102,457	112,283	111,076	119,225	110,051
424	<b>Nondurable goods . . . . .</b>	<b>769,121</b>	<b>758,467</b>	<b>778,510</b>	<b>840,902</b>	<b>906,007</b>	<b>933,788</b>	<b>931,029</b>
4241	Paper & paper products . . . . .	36,785	37,668	42,331	51,692	50,675	52,082	54,108
4242	Drugs & druggists' sundries . . . . .	61,551	62,018	67,145	73,828	82,896	94,006	110,654
4243	Apparel, piece goods, & notions . . . . .	45,360	47,855	49,890	48,738	52,204	59,510	61,681
4244	Grocery & related products . . . . .	234,467	239,874	244,903	258,072	264,979	277,468	288,827
4245	Farm product raw materials . . . . .	102,453	92,864	93,195	111,243	128,750	122,358	101,678
4246	Chemicals & allied products . . . . .	29,639	30,692	33,675	38,700	40,798	42,607	42,413
4247	Petroleum & petroleum products . . . . .	126,346	115,402	112,611	113,930	129,948	126,159	106,976
4248	Beer, wine, & distilled alcoholic beverages . . . . .	37,956	38,633	40,039	39,862	42,445	44,317	46,654
4249	Miscellaneous nondurable goods . . . . .	94,564	93,461	94,721	104,837	113,312	115,281	118,038
42	<b>Gross margins, total . . . . .</b>	<b>NA</b>	<b>371,338</b>	<b>406,584</b>	<b>455,598</b>	<b>467,713</b>	<b>489,451</b>	<b>497,884</b>
423	<b>Durable goods . . . . .</b>	<b>NA</b>	<b>218,798</b>	<b>243,669</b>	<b>274,540</b>	<b>280,096</b>	<b>295,438</b>	<b>305,266</b>
4231	Motor vehicle & motor vehicle parts & supplies . . . . .	NA	28,317	31,104	34,136	34,324	36,245	39,182
4232	Furniture & home furnishings . . . . .	NA	9,370	9,515	10,884	11,303	11,689	12,378
4233	Lumber & other construction materials . . . . .	NA	11,103	11,852	11,935	13,941	14,529	13,877
4234	Professional & commercial equip. & supplies . . . . .	NA	40,510	40,308	46,143	51,931	55,795	55,835
42343	Computer & computer peripheral equip. & software . . . . .	NA	NA	NA	NA	NA	NA	24,478
4235	Metals & minerals, ex. petroleum . . . . .	NA	14,784	16,576	17,966	17,839	18,426	16,959
4236	Electrical and electronic goods . . . . .	NA	32,066	39,038	47,184	42,744	43,142	45,997
4237	Hardware, & plumbing & heating equip. & supplies . . . . .	NA	12,651	14,607	14,581	15,475	15,510	16,858
4238	Machinery, equipment, & supplies . . . . .	NA	43,402	48,453	53,385	55,325	62,450	69,715
4239	Miscellaneous durable goods . . . . .	NA	26,595	32,216	38,326	37,214	37,652	34,485
424	<b>Nondurable goods . . . . .</b>	<b>NA</b>	<b>152,540</b>	<b>162,915</b>	<b>181,058</b>	<b>187,617</b>	<b>194,013</b>	<b>192,598</b>
4241	Paper & paper products . . . . .	NA	12,694	13,280	14,833	14,083	15,050	14,942
4242	Drugs & druggists' sundries . . . . .	NA	7,995	9,618	9,542	12,785	14,995	17,147
4243	Apparel, piece goods, & notions . . . . .	NA	18,542	19,367	18,407	21,250	26,386	25,569
4244	Grocery & related products . . . . .	NA	43,340	45,279	51,327	52,620	53,520	52,825
4245	Farm product raw materials . . . . .	NA	10,462	11,272	16,572	13,649	11,231	7,998
4246	Chemicals & allied products . . . . .	NA	9,649	9,978	12,032	13,077	13,694	14,237
4247	Petroleum & petroleum products . . . . .	NA	11,915	13,540	12,469	14,014	12,790	11,492
4248	Beer, wine, & distilled alcoholic beverages . . . . .	NA	12,328	12,094	12,764	13,847	14,396	15,423
4249	Miscellaneous nondurable goods . . . . .	NA	25,615	28,487	33,112	32,292	31,951	32,965
42	<b>Gross margins/sales ratio, total . . . . .</b>	<b>NA</b>	<b>20.09</b>	<b>20.59</b>	<b>21.10</b>	<b>20.47</b>	<b>20.58</b>	<b>20.51</b>
423	<b>Durable goods . . . . .</b>	<b>NA</b>	<b>23.28</b>	<b>23.48</b>	<b>24.05</b>	<b>23.53</b>	<b>23.51</b>	<b>23.37</b>
4231	Motor vehicle & motor vehicle parts & supplies . . . . .	NA	17.66	18.18	20.11	19.95	21.03	21.32
4232	Furniture & home furnishings . . . . .	NA	29.15	28.56	29.76	29.67	29.06	28.77
4233	Lumber & other construction materials . . . . .	NA	18.98	18.13	18.00	19.16	18.76	17.39
4234	Professional & commercial equip. & supplies . . . . .	NA	26.10	24.37	23.31	23.58	23.52	21.68
42343	Computer & computer peripheral equip. & software . . . . .	NA	NA	NA	NA	NA	NA	15.51
4235	Metals & minerals, ex. petroleum . . . . .	NA	20.48	20.29	20.64	20.70	20.13	19.16
4236	Electrical and electronic goods . . . . .	NA	23.81	24.53	25.28	22.84	22.05	22.87
4237	Hardware, & plumbing & heating equip. & supplies . . . . .	NA	27.26	27.45	25.86	26.19	24.80	25.72
4238	Machinery, equipment, & supplies . . . . .	NA	26.82	27.78	27.91	26.78	27.90	28.61
4239	Miscellaneous durable goods . . . . .	NA	22.40	24.04	25.57	25.11	24.19	24.02
424	<b>Nondurable goods . . . . .</b>	<b>NA</b>	<b>16.79</b>	<b>17.38</b>	<b>17.80</b>	<b>17.15</b>	<b>17.30</b>	<b>17.19</b>
4241	Paper & paper products . . . . .	NA	25.28	23.96	22.45	21.72	22.63	21.62
4242	Drugs & druggists' sundries . . . . .	NA	11.59	12.59	11.40	13.55	13.96	13.65
4243	Apparel, piece goods, & notions . . . . .	NA	28.23	28.26	27.23	29.06	31.28	29.45
4244	Grocery & related products . . . . .	NA	15.28	15.62	16.61	16.56	16.21	15.46
4245	Farm product raw materials . . . . .	NA	10.26	10.88	13.20	9.42	8.45	7.27
4246	Chemicals & allied products . . . . .	NA	24.19	23.05	23.94	24.40	24.43	25.29
4247	Petroleum & petroleum products . . . . .	NA	9.33	10.80	9.86	9.77	9.17	9.66
4248	Beer, wine, & distilled alcoholic beverages . . . . .	NA	24.26	23.25	24.31	24.75	24.69	24.97
4249	Miscellaneous nondurable goods . . . . .	NA	21.48	23.22	24.34	22.13	21.84	21.93

See footnotes at end of table.

**Table 2. Estimated Annual Purchases, Gross Margins and Gross Margins as a Percent of Sales for Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices: 1992 Through 2004—Con.**

[Purchases and gross margins estimates are shown in millions of dollars. Estimates are based on data from the Annual Wholesale Trade Survey. Estimates have been adjusted using final results of the 2002 Economic Census.]

NAICS code	Kind of business	1999	2000	2001	2002	2003	2004
<b>42</b>	<b>Purchases, total . . . . .</b>	<b>2,077,902</b>	<b>2,258,142</b>	<b>2,214,759</b>	<b>2,253,776</b>	<b>2,366,842</b>	<b>2,650,318</b>
<b>423</b>	<b>Durable goods . . . . .</b>	<b>1,088,948</b>	<b>1,147,766</b>	<b>1,082,152</b>	<b>1,077,100</b>	<b>1,103,003</b>	<b>1,273,767</b>
4231	Motor vehicle & motor vehicle parts & supplies . . . . .	169,495	175,533	185,164	198,877	208,457	226,987
4232	Furniture & home furnishings . . . . .	33,640	37,460	36,622	36,950	37,906	41,037
4233	Lumber & other construction materials . . . . .	72,975	71,579	72,733	77,198	86,190	105,818
4234	Professional & commercial equip. & supplies . . . . .	220,402	219,312	201,779	202,485	202,479	222,448
42343	Computer & computer peripheral equip. & software . . . . .	149,076	147,020	125,767	121,508	117,218	127,885
4235	Metals & minerals, ex. petroleum . . . . .	69,520	74,841	66,798	64,327	64,414	96,222
4236	Electrical and electronic goods . . . . .	174,364	202,399	178,325	171,485	175,150	196,874
4237	Hardware, & plumbing & heating equip. & supplies . . . . .	51,547	54,133	49,780	51,084	51,561	58,159
4238	Machinery, equipment, & supplies . . . . .	182,820	188,841	180,919	164,903	166,305	189,271
4239	Miscellaneous durable goods . . . . .	114,185	123,668	110,032	109,791	110,541	136,951
<b>424</b>	<b>Nondurable goods . . . . .</b>	<b>988,954</b>	<b>1,110,376</b>	<b>1,132,607</b>	<b>1,176,676</b>	<b>1,263,839</b>	<b>1,376,551</b>
4241	Paper & paper products . . . . .	57,190	61,012	59,928	56,800	57,977	63,356
4242	Drugs & druggists' sundries . . . . .	133,376	156,693	185,410	215,529	242,950	262,159
4243	Apparel, piece goods, & notions . . . . .	62,928	67,660	68,101	73,144	72,367	73,749
4244	Grocery & related products . . . . .	299,055	315,331	315,614	321,960	331,277	345,222
4245	Farm product raw materials . . . . .	92,419	95,377	91,985	95,216	105,783	113,167
4246	Chemicals & allied products . . . . .	43,157	46,998	47,749	49,880	51,544	57,549
4247	Petroleum & petroleum products . . . . .	126,196	178,509	174,909	176,847	209,093	246,770
4248	Beer, wine, & distilled alcoholic beverages . . . . .	50,489	53,145	55,237	58,370	61,010	61,543
4249	Miscellaneous nondurable goods . . . . .	124,144	135,651	133,674	128,930	131,838	153,036
<b>42</b>	<b>Gross margins, total . . . . .</b>	<b>539,375</b>	<b>576,089</b>	<b>559,521</b>	<b>586,179</b>	<b>601,567</b>	<b>676,175</b>
<b>423</b>	<b>Durable goods . . . . .</b>	<b>329,257</b>	<b>349,784</b>	<b>324,058</b>	<b>344,082</b>	<b>348,432</b>	<b>405,918</b>
4231	Motor vehicle & motor vehicle parts & supplies . . . . .	46,127	48,564	48,391	55,358	50,080	52,398
4232	Furniture & home furnishings . . . . .	13,756	15,982	15,493	16,929	17,270	17,646
4233	Lumber & other construction materials . . . . .	16,318	15,831	16,976	18,329	21,054	25,730
4234	Professional & commercial equip. & supplies . . . . .	63,038	62,898	62,714	70,709	70,391	76,107
42343	Computer & computer peripheral equip. & software . . . . .	27,343	26,496	25,367	28,863	27,687	30,462
4235	Metals & minerals, ex. petroleum . . . . .	16,993	19,590	16,704	17,626	17,177	32,140
4236	Electrical and electronic goods . . . . .	52,831	61,387	48,753	50,171	51,265	59,123
4237	Hardware, & plumbing & heating equip. & supplies . . . . .	17,214	18,897	18,688	19,386	19,721	20,528
4238	Machinery, equipment, & supplies . . . . .	67,134	68,510	64,243	60,165	62,795	76,056
4239	Miscellaneous durable goods . . . . .	35,846	38,125	32,096	35,409	38,679	46,190
<b>424</b>	<b>Nondurable goods . . . . .</b>	<b>210,118</b>	<b>226,305</b>	<b>235,463</b>	<b>242,097</b>	<b>253,135</b>	<b>270,257</b>
4241	Paper & paper products . . . . .	16,123	17,590	15,617	15,559	16,041	19,198
4242	Drugs & druggists' sundries . . . . .	21,579	23,944	32,091	31,608	31,011	34,248
4243	Apparel, piece goods, & notions . . . . .	27,014	29,241	31,185	33,038	31,364	35,094
4244	Grocery & related products . . . . .	58,673	59,879	60,676	65,435	74,417	65,586
4245	Farm product raw materials . . . . .	7,667	8,120	8,721	8,457	11,929	6,561
4246	Chemicals & allied products . . . . .	14,902	15,285	16,602	18,359	18,213	19,482
4247	Petroleum & petroleum products . . . . .	13,965	17,950	16,474	16,365	16,824	30,375
4248	Beer, wine, & distilled alcoholic beverages . . . . .	17,216	18,565	19,500	21,438	21,447	24,547
4249	Miscellaneous nondurable goods . . . . .	32,979	35,731	34,597	31,838	31,889	35,166
<b>42</b>	<b>Gross margins/sales ratio, total . . . . .</b>	<b>20.75</b>	<b>20.47</b>	<b>20.09</b>	<b>20.67</b>	<b>20.31</b>	<b>20.51</b>
<b>423</b>	<b>Durable goods . . . . .</b>	<b>23.41</b>	<b>23.53</b>	<b>22.79</b>	<b>24.21</b>	<b>24.05</b>	<b>24.53</b>
4231	Motor vehicle & motor vehicle parts & supplies . . . . .	21.72	21.85	20.60	21.97	19.46	18.86
4232	Furniture & home furnishings . . . . .	29.31	30.33	29.55	31.65	31.54	30.27
4233	Lumber & other construction materials . . . . .	18.44	18.16	18.92	19.28	19.92	20.00
4234	Professional & commercial equip. & supplies . . . . .	22.37	22.29	23.42	25.95	25.82	25.69
42343	Computer & computer peripheral equip. & software . . . . .	15.56	15.15	16.49	19.16	19.18	19.34
4235	Metals & minerals, ex. petroleum . . . . .	19.64	20.88	19.69	21.56	21.10	26.53
4236	Electrical and electronic goods . . . . .	23.57	23.61	21.03	22.50	22.57	23.30
4237	Hardware, & plumbing & heating equip. & supplies . . . . .	25.13	26.23	27.07	27.52	27.68	26.48
4238	Machinery, equipment, & supplies . . . . .	27.07	26.75	25.99	26.42	27.20	29.23
4239	Miscellaneous durable goods . . . . .	23.96	23.78	22.23	24.31	26.14	25.52
<b>424</b>	<b>Nondurable goods . . . . .</b>	<b>17.62</b>	<b>17.04</b>	<b>17.28</b>	<b>17.12</b>	<b>16.73</b>	<b>16.46</b>
4241	Paper & paper products . . . . .	22.04	22.62	20.49	21.42	21.71	23.53
4242	Drugs & druggists' sundries . . . . .	14.24	13.61	15.23	12.87	11.34	11.55
4243	Apparel, piece goods, & notions . . . . .	29.89	30.30	31.51	31.23	30.04	32.36
4244	Grocery & related products . . . . .	16.48	15.98	16.09	16.96	18.36	16.01
4245	Farm product raw materials . . . . .	7.64	7.91	8.64	8.18	10.36	5.33
4246	Chemicals & allied products . . . . .	25.82	24.55	25.87	27.11	26.12	25.51
4247	Petroleum & petroleum products . . . . .	9.99	9.17	8.60	8.49	7.45	11.05
4248	Beer, wine, & distilled alcoholic beverages . . . . .	25.57	26.02	26.05	27.07	26.09	28.67
4249	Miscellaneous nondurable goods . . . . .	21.08	20.91	20.54	19.76	19.52	18.94

(NA) Not available.

Note: Estimates have not been adjusted for price changes. Table 4 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/svsd/www/whtable.html](http://www.census.gov/svsd/www/whtable.html).

**Table 3. Estimated Measures of Sampling Variability for Monthly Estimates**

[Coefficients of variation are shown as percents. Estimates are based on data from the Monthly Wholesale Trade Survey]

NAICS code	Kind of business	Coefficients of variation for sales		Coefficients of variation for inventories		Standard errors for inventories/sales ratios (units)	
		Range	Median	Range	Median	Range	Median
42	<b>Merchant wholesalers, except manufacturers' sales branches and offices, total . . . . .</b>	<b>1.1–1.5</b>	<b>1.4</b>	<b>1.4–1.6</b>	<b>1.5</b>	<b>0.01–0.02</b>	<b>0.01</b>
423	<b>Durable goods . . . . .</b>	<b>1.1–1.6</b>	<b>1.3</b>	<b>1.7–2.0</b>	<b>1.8</b>	<b>0.02–0.02</b>	<b>0.02</b>
4231	Motor vehicle and motor vehicle parts and supplies . . . . .	2.7–3.6	3.3	4.0–5.3	4.6	0.03–0.05	0.04
4232	Furniture and home furnishings . . . . .	6.8–8.2	7.6	9.6–10.8	10.1	0.08–0.10	0.09
4233	Lumber and other construction materials . . . . .	5.6–6.0	5.7	6.9–7.3	7.1	0.05–0.07	0.06
4234	Professional and commercial equipment and supplies . . . . .	3.8–5.1	4.2	6.1–6.7	6.3	0.05–0.07	0.06
42343	Computer and computer peripheral equipment and software . . . . .	8.2–11.3	9.3	10.0–16.5	10.5	0.07–0.08	0.08
4235	Metals and minerals, ex. petroleum . . . . .	5.6–7.4	6.6	10.4–11.5	10.9	0.10–0.14	0.11
4236	Electrical goods . . . . .	3.8–4.8	4.1	6.1–7.4	6.9	0.04–0.06	0.04
4237	Hardware, and plumbing and heating equipment and supplies . . . . .	6.4–7.2	7.0	8.3–8.8	8.7	0.11–0.14	0.12
4238	Machinery, equipment, and supplies . . . . .	4.2–5.5	4.8	4.1–4.4	4.3	0.06–0.08	0.07
4239	Miscellaneous durable goods . . . . .	3.9–4.7	4.1	7.3–8.5	7.8	0.05–0.09	0.07
424	<b>Nondurable goods . . . . .</b>	<b>2.0–2.7</b>	<b>2.4</b>	<b>2.2–2.4</b>	<b>2.3</b>	<b>0.02–0.02</b>	<b>0.02</b>
4241	Paper and paper products . . . . .	4.7–7.9	6.1	5.2–6.6	5.7	0.03–0.05	0.04
4242	Drugs and druggists' sundries . . . . .	5.0–6.1	5.5	5.5–5.9	5.6	0.02–0.04	0.02
4243	Apparel, piece goods, and notions . . . . .	5.0–8.6	6.2	4.4–5.2	4.9	0.06–0.11	0.08
4244	Groceries and related products . . . . .	3.5–4.2	3.8	7.0–7.4	7.2	0.03–0.04	0.03
4245	Farm product raw materials . . . . .	6.4–8.2	6.9	7.8–11.3	9.5	0.09–0.13	0.10
4246	Chemicals and allied products . . . . .	4.8–5.6	4.9	5.6–6.8	5.7	0.03–0.04	0.03
4247	Petroleum and petroleum products . . . . .	9.4–10.7	9.9	7.2–15.0	11.2	0.02–0.03	0.03
4248	Beer, wine, and distilled alcoholic beverages . . . . .	4.7–5.8	5.3	4.9–5.9	5.5	0.03–0.06	0.04
4249	Miscellaneous nondurable goods . . . . .	7.0–9.7	7.8	8.6–9.6	9.2	0.09–0.12	0.11

Note: The estimated measures of sampling variability are based on estimates unadjusted for seasonal variation or trading-day differences. The ranges and medians were computed using the latest available monthly estimates for January 2005 through December 2005. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <[www.census.gov/svsd/www/mwts.html](http://www.census.gov/svsd/www/mwts.html)>.

**Table 4. Estimated Coefficients of Variation of Annual Sales, End-of-Year Inventories, Purchases, Gross Margins, and Gross Margins as a Percent of Sales**

[Estimates are shown as percents and are based on data from the 2004 Annual Wholesale Trade Survey]

NAICS code	Kind of business	Sales	Inventories	Purchases	Gross margin	Gross margin as a percent of sales
42	<b>Merchant wholesalers, except manufacturers' sales branches and offices, total . . . . .</b>	<b>0.7</b>	<b>1.2</b>	<b>0.8</b>	<b>1.5</b>	<b>1.2</b>
423	<b>Durable goods . . . . .</b>	<b>1.0</b>	<b>1.8</b>	<b>1.2</b>	<b>1.9</b>	<b>1.5</b>
4231	Motor vehicle and motor vehicle parts and supplies . . . . .	1.2	2.6	1.0	4.3	3.5
4232	Furniture and home furnishings . . . . .	3.0	5.7	3.2	4.4	2.9
4233	Lumber and other construction materials . . . . .	3.2	5.0	3.6	4.7	4.0
4234	Professional and commercial equipment and supplies . . . . .	2.3	6.2	2.7	5.0	4.2
42343	Computer and computer peripheral equipment and software . . . . .	3.2	7.5	3.2	9.6	7.7
4235	Metals and minerals, ex. petroleum . . . . .	2.4	4.0	2.5	4.5	3.4
4236	Electrical goods . . . . .	3.1	5.4	3.1	4.8	2.6
4237	Hardware, and plumbing and heating equipment and supplies . . . . .	1.6	3.7	3.9	7.7	7.7
4238	Machinery, equipment, and supplies . . . . .	1.6	3.7	2.0	3.1	2.5
4239	Miscellaneous durable goods . . . . .	3.7	6.0	4.5	4.3	3.8
424	<b>Nondurable goods . . . . .</b>	<b>0.9</b>	<b>1.2</b>	<b>1.1</b>	<b>2.2</b>	<b>2.2</b>
4241	Paper and paper products . . . . .	3.6	3.2	4.3	4.2	4.1
4242	Drugs and druggists' sundries . . . . .	1.9	2.4	2.0	6.3	5.9
4243	Apparel, piece goods, and notions . . . . .	2.0	3.8	2.5	3.5	2.7
4244	Groceries and related products . . . . .	1.7	3.6	1.7	4.2	3.5
4245	Farm product raw materials . . . . .	3.5	9.5	3.6	15.1	13.7
4246	Chemicals and allied products . . . . .	2.5	4.5	3.3	3.9	3.9
4247	Petroleum and petroleum products . . . . .	2.6	3.7	2.8	9.3	8.5
4248	Beer, wine, and distilled alcoholic beverages . . . . .	1.9	3.2	2.1	1.9	1.1
4249	Miscellaneous nondurable goods . . . . .	4.1	5.9	4.4	5.7	4.8

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <[www.census.gov/svsd/www/whitable.html](http://www.census.gov/svsd/www/whitable.html)>.

# Appendix A.

## Explanatory Material

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### SAMPLE DESIGN AND ESTIMATION PROCEDURES

New samples were introduced with the 1999 Annual Wholesale Trade Survey (AWTS) and with the March 2001 Monthly Wholesale Trade Survey (MWTS). The new samples were designed to produce estimates based on the North American Industry Classification System (NAICS) and replace samples designed to produce estimates based on the Standard Industrial Classification (SIC) system. This section describes the design, selection, and estimation procedures for the new samples. For descriptions of the prior samples, see the *Annual Benchmark Report for Wholesale Trade for January 1990 to February 2000* or prior benchmark reports.

#### **Sampling Frame**

The same sampling frame was used for the MWTS and the AWTS. The sampling frame has two types of sampling units represented—Employer Identification Numbers (EINs) and large, multiple-establishment firms. Both sampling units represent clusters of one or more establishments owned or controlled by the same firm. The information used to create these sampling units was extracted from data collected as part of the 1997 Economic Census and from establishment records contained on the U.S. Census Bureau's Business Register as updated to June 1999. The next few paragraphs give details about the Business Register; the distinction between firms, EINs, and establishments; and the construction of the sampling units. Though important, they are not essential to understanding the basic sample design and readers may continue to the **Stratification, Sampling Rates, and Allocation** section.

The Business Register is a multirelational database that contains a record for each known establishment that is located in the United States or one of its territories and has employees. An *establishment* is a single physical location where business transactions take place and for which payroll and employment records are kept. Groups of one or more establishments under common ownership or control are *firms*. A *single-unit* firm owns or operates only one establishment. A *multiunit* firm owns or operates two or more establishments. The treatment of establishments on the Business Register differs according to whether the establishment is part of a single-unit or multiunit firm. In particular, the structure of an establishment's primary identifier on the Business Register differs depending on whether it is owned by a *single-unit* firm or by a *multiunit* firm.

A single-unit firm's primary identifier is its EIN. The Internal Revenue Service (IRS) issues the EIN and the firm uses it as an identifier to report social security payments for its employees under the Federal Insurance Contributions Act (FICA). The same act requires all employer firms to use EINs. Each employer firm is associated with at least one EIN and only one firm can use a given EIN. Because a single-unit firm has only one establishment, there is a 1-to-1 relationship between the firm and the EIN. Thus, the firm, the EIN, and the establishment all reference the same physical location, and all three terms can be used interchangeably and unambiguously when referring to a single-unit firm.

For multiunit firms, however, a different structure connects the firm with its establishments via the EIN. Essentially, a multiunit firm is associated with a cluster of one or more EINs and EINs are associated with one or more establishments. A multiunit firm consists of at least two establishments. Each firm is associated with at least one EIN and only one firm can use a given EIN. However, one multiunit firm may have several EINs. Similarly, there is a one-to-many relationship between EINs and establishments. Each EIN can be associated with many establishments, but each establishment is associated with only one EIN. Because of the possibility of one-to-many relationships, we must distinguish between the firm, its EINs, and its establishments. The multiunit firm that owns or controls a particular establishment is identified on the Business Register by way of the establishment's primary identifier.

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The primary identifier of an establishment owned by a multiunit firm consists of a unique combination of an alpha number and a plant number. The alpha number identifies the multiunit firm, and the plant number identifies a particular establishment within that firm. All establishments owned or controlled by the same multiunit firm have the same alpha number. Different multiunit firms have different alpha numbers, and different establishments within the same multiunit firm have different plant numbers. The Census Bureau assigns both the alpha number to the multiunit firm and plant numbers to the corresponding establishments based on the results of the quinquennial economic census and the annual Company Organization Survey.

To create the sampling frame, we extract the records for all establishments classified as merchants within the Wholesale Trade sector as defined by the 1997 North American Industry Classification System. For these establishments, we extract sales, payroll, employment, inventory, name, and address information, as well as primary identifiers and, for establishments owned by multi-unit firms, associated EINs. To create the sampling units for multiunit firms, we aggregate the economic data of the establishments owned by these firms to an EIN level by tabulating the establishment data for all extracted establishment records (i.e., establishments classified in the Wholesale Trade sector) associated with the same EIN. Similarly, we aggregate the data to a multiunit firm level by tabulating the establishment data for all extracted establishment records associated with the same alpha number. No aggregation is necessary to put single-unit establishment information on an EIN basis or a firm basis. Thus, the sampling units created for single-unit firms simultaneously represent establishment, EIN, and firm information. In summary, the sampling frame is a complex amalgam of establishments, EINs, and firms.

### **Stratification, Sampling Rates, and Allocation**

The primary stratification of the frame is by industry group based on the detail required for publication. We further stratify the sampling units within industry group by a measure of size (sub-stratify) related to their annual sales. Sampling units expected to have a large effect on the precision of the estimates are selected "with certainty." This means they have a 100 percent chance of selection and will represent only themselves (i.e., have a selection probability of 1 and a sampling weight of 1). Within each industry stratum we determine a substratum boundary that divides the certainty units from the noncertainty units. We base these cutoffs on a statistical analysis of data from the 1997 Economic Census. Accordingly, these values are on a 1997 sales basis. We also use this analysis to identify companies with large 1997 inventory as certainty units, to determine the number of size substrata for each industry stratum, and to set preliminary sampling rates needed to achieve specified sampling variability objectives on sales (or inventory) estimates for different industry groups. The size substrata and sampling rates are later updated through an analysis of the sampling frame.

### **Sample Selection**

The first step in the sample selection identified certainty firms. If a firm was selected with certainty and had more than one establishment at the time of sampling, any new establishments that the firm acquires, even if under new or different EINs, are included in the sample with certainty. However, if a single-unit firm was selected with certainty, only future establishments associated with that firm's originally selected EIN are included in the sample with certainty; any new EINs that might later be associated with that firm are subjected to sampling through the quarterly birth-selection procedure (see **Sample Maintenance**).

All firms not selected with certainty were subjected to sampling on an EIN basis. If a firm had more than one EIN, we treated each of its EINs as a separate sampling unit. To be eligible for the initial sampling, an EIN used by a single-unit firm had to have nonzero payroll in 1998. EINs used by multiunit firms were required to have nonzero payroll in 1997. The EINs were stratified according to their major industry and their estimated annual sales (on a 1997 basis). Within each noncertainty stratum, a simple random sample of EINs was selected without replacement. We then assigned the selected noncertainty EINs to 1 of 2 groups. One group is canvassed for both the monthly and annual surveys, the other only for the annual survey. The maximum sampling weight for an EIN selected for the monthly survey was 800. The maximum sampling weight for an EIN selected for the annual survey was 400.

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## **Sample Maintenance**

Periodically, we update the samples to represent EINs appearing on the Business Register. These new EINs, called births, are EINs recently assigned by the IRS, on the latest available IRS mailing list for FICA taxpayers, and assigned an industry classification (if possible) by the Social Security Administration (SSA).

EIN births are sampled on a quarterly basis using a two-phase selection procedure. To be eligible for selection, a birth must either have no industry classification or be classified in an industry within the scope of the AWTS, the ARTS, or the Service Annual Survey (SAS), and it must meet certain criteria regarding its number of paid employees or quarterly payroll. In the first phase, births are stratified by broad industry groups and a measure of size based on quarterly payroll or expected number of paid employees. The birth is assigned to the payroll or employment stratum with the larger sampling fraction. This procedure is conservative because it results in the birth being assigned the smaller of two possible first phase sampling weights. A relatively large sample is selected using equal probability systematic sampling. The selected births are canvassed to obtain a more reliable measure of size, consisting of sales in 2 recent months, company affiliation information, and a new or more detailed industry classification code. Births that have not returned their questionnaire after 30 days are contacted by telephone.

Using this more reliable information, the selected births from the first phase are subjected to probability proportional-to-size sampling with overall probabilities equivalent to those used in drawing the initial AWTS, ARTS, and SAS samples from the June 1999 Business Register. Because of the time it takes for a new employer firm to acquire an EIN from the IRS, and because of the time needed to accomplish the two-phase birth-selection procedure, births are added to the samples approximately 9 months after they begin operation.

The processing of the EIN births differs between the monthly (MWTS) and annual (AWTS) surveys. Because births are not represented in the monthly sample until they go through the two-phase selection procedure, an interim procedure is used to account for births during the period between the onset of activity and the time of birth selection. This consists of imputing data for all EINs selected in the monthly sample that go out of business but are still on the IRS mailing list.

For the annual survey, EIN births that are selected in the quarterly birth-selection procedure in November of the annual survey reference year are included in the initial mailing of the AWTS questionnaires in February of the following year. To better represent all EIN births in the annual survey reference year, and specifically to account for the time it takes to identify and select new EINs, we add births to the annual sample that are selected in February, May, and August of the year following the annual survey year. We mail survey forms to these births around June and August to supplement the initial annual survey mailing.

To be eligible for the sample canvass and tabulation, an EIN selected in the noncertainty sampling operations must meet both of the following requirements:

- It must be on the latest available IRS mailing list for FICA taxpayers from the previous quarter.
- It must have been selected from the Business Register in either the initial sampling or during the quarterly birth-selection procedure.

EINs selected into the samples with certainty are not dropped from canvass and tabulation if they are no longer on the IRS mailing list. Rather, the firm that used the EIN is contacted, and if a successor EIN is found, it is added to the survey.

## **Monthly Estimation Procedures**

The estimates of monthly sales and end-of-month inventories published in this report are derived from data collected in the MWTS. Each month, all firms selected with certainty (sampling weight equal to 1) and 1 of the 2 groups of noncertainty (sampling weight greater than 1) EINs are asked to report their sales and inventory data for the month just ending. (As noted in the **Sample Selection** section, noncertainty EINs are assigned to 1 of 2 groups. One group is canvassed for the

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monthly and annual survey while the other group is canvassed only for the annual survey.) Estimates of monthly sales and end-of-month inventories are computed as the sum of weighted data (reported and imputed) for all selected sampling units that meet the tabulation criteria given in the **Sample Maintenance** section. The weight for a given sampling unit is the reciprocal of its probability of selection into the MWTS sample. The monthly estimates are benchmarked using the latest available annual survey estimates and economic census results. See the **Revisions to Previously Published Estimates** section located at the beginning of this report for a description of the benchmarking procedures.

### **Estimation Procedures for Annual Totals**

Published estimates of annual sales, end-of-year inventories, and purchases for 2004 were computed by multiplying the revised 2003 annual estimates by the corresponding 2003-to-2004 change estimated from the 2003 and 2004 AWTS. Estimates used to compute the changes from 2003 to 2004 are derived from the NAICS-based sample. These estimates are computed as the sum of weighted data (reported or imputed) for all selected sampling units that meet the tabulation criteria given in the **Sample Maintenance** section. The weight for a given sampling unit is the reciprocal of its probability of selection into the AWTS sample. All firms selected with certainty and other groups of noncertainty EINs are asked to report data for the previous year. (Two years of data are requested in the year in which a new sample is introduced.) Because both groups of noncertainty EINs are canvassed for the annual survey, the annual estimates have less sampling variability than the corresponding monthly estimates. The annual estimates presented in this report have been adjusted using results of the 2002 Economic Census.

The estimates of total end-of-year inventory published in this report are on a non-LIFO (last-in, first-out) basis. For those firms that reported inventory on a LIFO basis, the LIFO reserve amount is **added** to the LIFO value to get inventory on a non-LIFO basis. In the annual survey, sampling units that used a LIFO cost basis for all or part of their inventory were asked to report LIFO reserves.

The estimates of gross margin represent sales minus the cost of goods sold (see **Definition of Terms** section) and are computed as a function of weighted sales, inventories, and purchases data from the AWTS.

## **RELIABILITY OF THE ESTIMATES**

The estimates in this publication may differ from the actual, but unknown, population values. For a particular estimate, statisticians define this difference as the total error of the estimate. When describing the accuracy of survey results, it is convenient to discuss total error as the sum of sampling error and nonsampling error. Sampling error is the error arising from the use of a sample, rather than a census, to estimate population values. Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. Further descriptions of sampling error and nonsampling error are provided in the following sections. Data users should take into account the measures of sampling error and the potential effects of nonsampling error when using the estimates in this report.

### **Sampling Error**

Because the estimates are based on a sample, exact agreement with results that would be obtained from a complete enumeration of merchant wholesale firms on the sampling frame using the same enumeration procedures is not expected. However, because each firm on the sampling frame has a known probability of being selected into the sample, it is possible to estimate the sampling variability of the survey estimates.

The particular sample used in this survey is one of a large number of samples of the same size that could have been selected using the same design. If all possible samples had been surveyed under the same conditions, an estimate of a population parameter of interest could have been obtained from each sample. For the parameter of interest, estimates derived from the different samples would, in general, differ from each other. Common measures of the variability among these estimates are the sampling variance, the standard error, and the coefficient of variation (CV).

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The sampling variance is defined as the squared difference, averaged over all possible samples of the same size and design, between the estimator and its average value. The standard error is the square root of the sampling variance. The CV expresses the standard error as a percentage of the estimate to which it refers. For example, an estimate of 200 units that has an estimated standard error of 10 units has an estimated CV of 5 percent. The sampling variance, standard error, and CV of an estimate can be estimated from the selected sample because the sample was selected using probability sampling. Note that measures of sampling variability, such as the standard error and CV, are estimated from the sample and are also subject to sampling variability. (Technically, we should refer to the *estimated* standard error or the *estimated* CV of an estimator. However, for the sake of brevity, we have omitted this detail.) It is important to note that the standard error and CV only measure sampling variability. They do not measure any systematic biases in the estimates.

Table 3 provides the minimum, maximum, and median CVs for estimates of monthly sales and end-of-month inventories for each kind of business. The ranges and medians shown in Table 3 are based on the latest available MWTS estimates for January 2005 through December 2005. CVs for estimates of annual sales, end-of-year inventories, purchases, gross margin, and gross margin-to-sales ratios for each kind of business are provided in Table 4. These CVs are based on the 2004 AWTS. The Census Bureau recommends that individuals using estimates contained in this report incorporate this information into their analyses, as sampling error could affect the conclusions drawn from these estimates.

The estimate from a particular sample and its associated standard error can be used to construct a confidence interval. A *confidence interval* is a range about a given estimator that has a specified probability of containing the average of the estimates for the parameter derived from all possible samples of the same size and design. Associated with each interval is a percentage of confidence, which is interpreted as follows. If, for each possible sample, an estimate of a population parameter and its approximate standard error were obtained, then:

1. For approximately 90 percent of the possible samples, the interval from 1.65 standard errors below to 1.65 standard errors above the estimate would include the average of the estimates derived from all possible samples of the same size and design.
2. For approximately 95 percent of the possible samples, the interval from 1.96 standard errors below to 1.96 standard errors above the estimate would include the average of the estimates derived from all possible samples of the same size and design.

To illustrate the computation of a confidence interval for an estimate of total sales, assume that an estimate of total sales is \$10,750 million and the CV for this estimate is 1.8 percent, or 0.018. First, obtain the standard error of the estimate by multiplying the total sales estimate by its CV. For this example, multiply \$10,750 million by 0.018. This yields a standard error of \$193.5 million. The upper and lower bounds of the 90-percent confidence interval are computed as \$10,750 million plus or minus 1.645 times \$193.5 million. Consequently, the 90-percent confidence interval is \$10,432 million to \$11,068 million. If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 9 out of 10 (90 percent) of these intervals would contain the result obtained from a complete enumeration.

### **Nonsampling Errors**

Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate and may also occur in censuses. It is often helpful to think of nonsampling error as arising from deficiencies or mistakes in the survey process. Nonsampling errors are difficult to measure and can be attributed to many sources: the inclusion of erroneous units in the survey (overcoverage), the exclusion of eligible units from the survey (undercoverage), nonresponse, misreporting, mistakes in recording and coding responses, misinterpretation of questions, and other errors of collection, response, coverage, or processing. Although nonsampling error is not measured directly, the Census Bureau employs quality control procedures throughout the process to minimize this type of error.

A potential source of bias in the estimates is nonresponse. Nonresponse is defined as the inability to obtain all the intended measurements or responses about all selected units. Two types of nonresponse are often distinguished. *Unit nonresponse* is used to describe the inability to obtain any

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of the substantive measurements about a sampled unit. In most cases of unit nonresponse, the questionnaire was never returned to the Census Bureau after several attempts to elicit a response. *Item nonresponse* occurs either when a question is unanswered or the response to the question fails computer or analyst edits.

For both unit and item nonresponse, a missing value is replaced by a predicted value obtained from an appropriate model for nonresponse. This procedure is called *imputation* and uses survey data and administrative data as input. In any given month, imputed data amount to about 32 percent of the total monthly wholesale sales estimate and about 34 percent of the total wholesale end-of-month inventory estimate. For the annual survey, imputed data amount to about 11 percent of the total wholesale sales estimate, about 8 percent of the total wholesale end-of-year inventory estimate, and nearly 17 percent of the total purchases estimate.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **WHOLESALE TRADE**

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (1) goods for resale (i.e., goods sold to other wholesalers or retailers), (2) capital or durable nonconsumer goods, or (3) raw and intermediate materials and supplies used in production. Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others generally for a commission or fee.

- Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, and import/export merchants. Also included as wholesale merchants are sales offices and sales branches (but not retail stores) maintained by manufacturing, refining, or mining enterprises apart from their plants or mines for the purpose of marketing their products. Merchant wholesale establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
- Establishments arranging for the purchase or sale of goods owned by others or purchasing goods, generally on a commission basis, are known as business-to-business electronic markets, agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell. Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by the retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission. Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy-duty trucks, and industrial machinery, are always included in wholesale trade.

### **423 DURABLE GOODS MERCHANT WHOLESALERS**

Industries in the Durable Goods Merchant Wholesalers subsector sell capital or durable goods to other businesses. Merchant wholesalers generally take title to the goods that they sell; in other words, they buy and sell goods on their own account. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods merchant wholesale

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trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

#### **4231 MOTOR VEHICLE AND MOTOR VEHICLE PARTS AND SUPPLIES MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of automobiles and other motor vehicles, motor vehicle supplies, tires, and new and used parts.

##### **42311 AUTOMOBILE AND OTHER MOTOR VEHICLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

##### **423110 AUTOMOBILE AND OTHER MOTOR VEHICLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

##### **4231101 AUTOMOBILE AND MOTORCYCLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

##### **4231102 BUS AND RECREATIONAL VEHICLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used buses and recreational vehicles.

##### **4231103 LIGHT TRUCK AND VAN (14,000 LB OR LESS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross weight.

##### **4231104 MEDIUM TRUCK AND TRACTOR (14,001 TO 33,000 LB) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used medium trucks and tractors 14,001 to 33,000 lb. gross weight.

##### **4231105 HEAVY TRUCK AND TRACTOR (OVER 33,000 LB) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used heavy trucks and tractors over 33,000 lb. gross weight.

#### **42312 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

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## **423120 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies, accessories, tools, and equipment, and new motor vehicle parts (except new tires and tubes).

### **4231201 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS— WAREHOUSE DISTRIBUTORS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies and new parts for resale from a warehouse. These establishments primarily sell to other wholesalers.

### **4231202 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS— JOBBERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

## **4231203 PETROLEUM PRODUCTS MARKETING EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

## **42313 TIRE AND TUBE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and/or used tires and tubes for passenger and commercial vehicles.

## **423130 TIRE AND TUBE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and/or used tires and tubes for passenger and commercial vehicles.

## **42314 MOTOR VEHICLE PARTS (USED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts. For the 2002 Economic Census, establishments retailing used motor vehicle parts are classified in NAICS Industry 44131, Automotive Parts and Accessories Stores.

## **423140 MOTOR VEHICLE PARTS (USED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts. For the 2002 Economic Census, establishments retailing used motor vehicle parts are classified in NAICS Industry 441310, Automotive Parts and Accessories Stores.

## **4232 FURNITURE AND HOME FURNISHING MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42321, Furniture Merchant Wholesalers; and 42322, Home Furnishing Merchant Wholesalers.

## **42321 FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of furniture (except hospital beds, medical furniture, and drafting tables).

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**423210 FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of furniture (except hospital beds, medical furniture, and drafting tables).

**4232101 HOUSEHOLD AND LAWN FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

**4232102 OFFICE AND BUSINESS FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

**42322 HOME FURNISHING MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of home furnishings and/or housewares.

**423220 HOME FURNISHING MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of home furnishings and/or housewares.

**4232201 HOUSEHOLD CHINA, GLASSWARE, AND CROCKERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of table and household china, glassware, and earthenware.

**4232202 LINENS, DOMESTICS, DRAPERIES, AND CURTAINS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

**4232203 FLOOR COVERINGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings excluding ceramic and clay tile).

**4232204 OTHER HOME FURNISHING MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and housewares, including antiques.

**4233 LUMBER AND OTHER CONSTRUCTION MATERIALS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42331, Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers; 42332, Brick, Stone, and Related Construction Material Merchant Wholesalers; 42333, Roofing, Siding, and Insulation Material Merchant Wholesalers; and 42339, Other Construction Material Merchant Wholesalers.

**42331 LUMBER, PLYWOOD, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

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**423310 LUMBER, PLYWOOD, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

**4233101 LUMBER WITHOUT YARD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods that are shipped direct from the supplier to the customers without intermediate storage.

**4233102 LUMBER WITH YARD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

**4233103 PLYWOOD, VENEER, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

**42332 BRICK, STONE, AND RELATED CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

**423320 BRICK, STONE, AND RELATED CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

**4233201 BRICK, BLOCK, TILE, CLAY/CEMENT SEWER PIPE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

**4233202 SAND, GRAVEL, AND STONE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of construction sand, gravel, and stone.

**4233203 CEMENT, LIME, AND RELATED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of cement, lime, asphalt, and related products.

**42333 ROOFING, SIDING, AND INSULATION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nonwood roofing and nonwood siding and insulation materials.

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**423330 ROOFING, SIDING, AND INSULATION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nonwood roofing and nonwood siding and insulation materials.

**4233301 ROOFING, SIDING, AND INSULATION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nonwood roofing and nonwood siding and insulation materials.

**42339 OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises (1) establishments primarily engaged in the merchant wholesale distribution of manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in the merchant wholesale distribution of construction materials (except lumber, plywood, millwork, wood panels, brick, stone, roofing, siding, electrical and wiring supplies, and insulation materials).

**423390 OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises (1) establishments primarily engaged in the merchant wholesale distribution of manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in the merchant wholesale distribution of construction materials (except lumber, plywood, millwork, wood panels, brick, stone, roofing, siding, electrical and wiring supplies, and insulation materials).

**4233901 FLAT GLASS AND OTHER CONSTRUCTION GLASS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

**4233902 OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

**4234 PROFESSIONAL AND COMMERCIAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies; office, computer, and computer peripheral equipment; and medical, dental, hospital, ophthalmic, and other commercial and professional equipment and supplies.

**42341 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies (except office equipment).

**423410 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies (except office equipment).

**42342 OFFICE EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of office machines and related equipment (except computers and computer peripheral equipment).

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**423420 OFFICE EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of office machines and related equipment (except computers and computer peripheral equipment).

**42343 COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT AND SOFTWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of computers, computer peripheral equipment, loaded computer boards, and/or computer software.

**423430 COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT AND SOFTWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of computers, computer peripheral equipment, loaded computer boards, and/or computer software.

**4234301 COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used computer hardware and computer peripheral equipment.

**42343011 COMPUTER AND PERIPHERAL EQUIPMENT FOR RESALE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used computer hardware and computer peripheral equipment primarily for the purpose of resale.

**42343012 COMPUTER AND PERIPHERAL EQUIPMENT FOR END USE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used computer hardware and computer peripheral equipment primarily for end use.

**4234302 COMPUTER SOFTWARE (PACKAGED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of packaged computer software primarily for end use.

**42344 OTHER COMMERCIAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

**423440 OTHER COMMERCIAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

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**4234401 RESTAURANT AND HOTEL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of restaurant and hotel equipment and supplies.

**4234402 STORE MACHINES AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of store equipment (except furniture), machines, and fixtures.

**42345 MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional medical equipment, instruments, and supplies (except ophthalmic equipment and instruments and goods used by ophthalmologists, optometrists, and opticians).

**423450 MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional medical equipment, instruments, and supplies (except ophthalmic equipment and instruments and goods used by ophthalmologists, optometrists, and opticians).

**4234501 SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; X-ray machines and parts, medical and other scientific instruments used by physicians and in hospitals.

**4234502 DENTAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

**42346 OPHTHALMIC GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

**423460 OPHTHALMIC GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

**42349 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

**423490 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

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**4234901 RELIGIOUS AND SCHOOL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

**4234902 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of drafting instruments, veterinarians equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

**4235 METAL AND MINERAL (EXCEPT PETROLEUM) MERCHANT WHOLESALERS**

This NAICS Industry Group comprises establishments classified in the following NAICS Industries: 42351, Metal Service Centers and Other Metal Merchant Wholesalers; and 42352, Coal and Other Mineral and Ore Merchant Wholesalers.

**42351 METAL SERVICE CENTERS AND OTHER METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions.

**423510 METAL SERVICE CENTERS AND OTHER METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions.

**4235101 FERROUS METAL SERVICE CENTERS AND SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished ferrous metal products of foundries and mills.

**42351011 FERROUS METAL SERVICE CENTERS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

**42351012 FERROUS METAL SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

**4235102 NONFERROUS METAL SERVICE CENTERS AND SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished nonferrous metal products (except precious metals).

**42351021 NONFERROUS METAL SERVICE CENTERS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

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**42351022 NONFERROUS METAL SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

**42352 COAL AND OTHER MINERAL AND ORE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

**423520 COAL AND OTHER MINERAL AND ORE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

**4235201 COAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coal and coke.

**4235202 OTHER MINERAL AND ORE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

**4236 ELECTRICAL AND ELECTRONIC GOODS MERCHANT WHOLESALERS**

This NAICS Industry Group comprises establishments classified in the following NAICS Industries: 42361, Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers; 42362, Electrical and Electronic Appliance, Television, and Radio Set Merchant Wholesalers; and 42369, Other Electronic Parts and Equipment Merchant Wholesalers.

**42361 ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND RELATED EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

**423610 ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND RELATED EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

**42362 ELECTRICAL AND ELECTRONIC APPLIANCE, TELEVISION, AND RADIO SET MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household-type electrical appliances, room air-conditioners, gas and electric clothes dryers, and/or household-type audio or video equipment.

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**423620 ELECTRICAL AND ELECTRONIC APPLIANCE, TELEVISION, AND RADIO SET MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household-type electrical appliances, room air-conditioners, gas and electric clothes dryers, and/or household-type audio or video equipment.

**42369 OTHER ELECTRONIC PARTS AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

**423690 OTHER ELECTRONIC PARTS AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

**4236901 COMMUNICATIONS EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of communications equipment.

**4236902 ELECTRONIC PARTS (EXCEPT COMMUNICATIONS EQUIPMENT) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electronic parts and equipment (except communications equipment).

**4237 HARDWARE, AND PLUMBING AND HEATING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This NAICS Industry Group comprises establishments classified in the following NAICS Industries: 42371, Hardware Merchant Wholesalers; 42372, Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers; 42373, Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers; and 42374, Refrigeration Equipment and Supplies Merchant Wholesalers.

**42371 HARDWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hardware, knives, or handtools.

**423710 HARDWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hardware, knives, or handtools.

**42372 PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

**423720 PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

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**42373 WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of warm air heating and air-conditioning equipment and supplies.

**423730 WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of warm air heating and air-conditioning equipment and supplies.

**42374 REFRIGERATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

**423740 REFRIGERATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

**4238 MACHINERY, EQUIPMENT, AND SUPPLIES MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

**42381 CONSTRUCTION AND MINING (EXCEPT OIL WELL) MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

**423810 CONSTRUCTION AND MINING (EXCEPT OIL WELL) MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

**42382 FARM AND GARDEN MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

**423820 FARM AND GARDEN MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

**4238201 FARM MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS FARM DEALERS**

This industry comprises establishments primarily engaged in the merchant wholesale marketing of farm machinery and equipment directly to farmers for farm use.

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**4238202 FARM MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS—  
WHOLESALE DISTRIBUTORS**

This industry comprises establishments primarily engaged in the merchant wholesale marketing of farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

**4238203 LAWN AND GARDEN MACHINERY AND EQUIPMENT MERCHANT  
WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of lawn and garden machinery and equipment.

**42383 INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

**423830 INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

**4238301 FOOD-PROCESSING MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

**4238302 HYDRAULIC AND PNEUMATIC (FLUID-POWER) MACHINERY AND EQUIPMENT  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

**42383021 HYDRAULIC AND PNEUMATIC PUMPS AND MOTORS MERCHANT  
WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

**42383022 HYDRAULIC AND PNEUMATIC PARTS, ACCESSORIES, AND SUPPLIES  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

**4238303 GENERAL-PURPOSE INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT  
WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of general-purpose industrial machinery and equipment.

**4238304 METALWORKING MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of metalworking machinery and equipment and machine tool accessories.

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**4238305 MATERIALS HANDLING EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

**4238306 OIL WELL, OIL REFINERY, AND PIPELINE MACHINERY, EQUIPMENT, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

**4238307 OTHER INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specific-use industrial machinery and equipment.

**42384 INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of supplies for machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

**423840 INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of supplies for machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

**4238401 GENERAL-LINE INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a combination or general line of industrial materials and supplies.

**4238402 MECHANICAL POWER TRANSMISSION SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of mechanical power transmission equipment and supplies.

**4238403 WELDING SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

**4238404 INDUSTRIAL CONTAINERS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of industrial containers and supplies.

**4238405 INDUSTRIAL VALVES AND FITTINGS (EXCEPT FLUID-POWER) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

**4238406 OTHER INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of industrial supplies not included elsewhere.

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**42385 SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALEERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, and specialized equipment used in transportation and construction activities).

**423850 SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALEERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, and specialized equipment used in transportation and construction activities).

**4238501 BEAUTY AND BARBER SHOP EQUIPMENT AND SUPPLIES MERCHANT WHOLESALEERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

**4238502 CUSTODIAL AND JANITORS' EQUIPMENT AND SUPPLIES MERCHANT WHOLESALEERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of custodial and janitorial equipment and supplies.

**4238503 LAUNDRY AND DRY-CLEANING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALEERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

**4238504 OTHER SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALEERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors' and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

**42386 TRANSPORTATION EQUIPMENT AND SUPPLIES (EXCEPT MOTOR VEHICLE) MERCHANT WHOLESALEERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of transportation equipment and supplies (except marine pleasure craft and motor vehicles).

**423860 TRANSPORTATION EQUIPMENT AND SUPPLIES (EXCEPT MOTOR VEHICLE) MERCHANT WHOLESALEERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of transportation equipment and supplies (except marine pleasure craft and motor vehicles).

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## **4238601 AIRCRAFT AND AERONAUTICAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

## **4238602 MARINE MACHINERY, EQUIPMENT, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

## **4238603 OTHER TRANSPORTATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

## **4239 MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42391, Sporting and Recreational Goods and Supplies Merchant Wholesalers; 42392, Toy and Hobby Goods and Supplies Merchant Wholesalers; 42393, Recyclable Material Merchant Wholesalers; 42394, Jewelry, Watch, Precious Stone, and Precious Metal Merchant Wholesalers; and 42399, Other Miscellaneous Durable Goods Merchant Wholesalers.

### **42391 SPORTING AND RECREATIONAL GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

### **423910 SPORTING AND RECREATIONAL GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

### **42392 TOY AND HOBBY GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

### **423920 TOY AND HOBBY GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

### **42393 RECYCLABLE MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of automotive scrap, industrial scrap, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

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**423930 RECYCLABLE MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of automotive scrap, industrial scrap, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

**4239301 IRON AND STEEL SCRAP MERCHANT WHOLESALERS—PROCESSORS AND DEALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of all forms of scrap iron and scrap steel.

**42393011 IRON AND STEEL SCRAP MERCHANT WHOLESALERS—PROCESSORS (USING POWER PROCESSING EQUIPMENT)**

This industry comprises establishments primarily engaged in breaking up, sorting, and the merchant wholesale distribution of all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

**42393012 IRON AND STEEL SCRAP MERCHANT WHOLESALERS—DEALERS (NOT USING POWER PROCESSING EQUIPMENT)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

**4239302 RECYCLABLE PAPER AND PAPERBOARD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paper and paperboard scrap and waste.

**4239303 OTHER RECYCLABLE MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

**42394 JEWELRY, WATCH, PRECIOUS STONE, AND PRECIOUS METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

**423940 JEWELRY, WATCH, PRECIOUS STONE, AND PRECIOUS METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

**4239401 JEWELRY, WATCH, PRECIOUS STONE, AND SILVERWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

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**4239402 PRECIOUS METAL (EXCEPT ORE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of precious metals.

**42399 OTHER MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

**423990 OTHER MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

**4239901 MUSICAL INSTRUMENTS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of musical instruments and supplies.

**4239902 FOREST PRODUCTS (EXCEPT LUMBER) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

**4239903 GENERAL MERCHANDISE (DURABLE GOODS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of durable goods with no one product line accounting for more than 25 percent of the total sales.

**4239904 PRERECORDED MEDIA MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

**42399041 COMPACT DISCS, PRERECORDED AUDIO TAPES, AND PHONOGRAPH RECORDS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of prerecorded compact discs, audio tapes, and phonograph records.

**42399042 PRERECORDED VIDEO TAPES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

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## **4239905 FIRE EXTINGUISHERS AND FIRE SAFETY EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fire extinguishers and fire safety equipment.

## **4239906 OTHER DURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

## **424 NONDURABLE GOODS MERCHANT WHOLESALERS**

Industries in the Nondurable Goods Merchant Wholesalers subsector sell nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods merchant wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

## **4241 PAPER AND PAPER PRODUCT MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42411, Printing and Writing Paper Merchant Wholesalers; 42412, Stationery and Office Supplies Merchant Wholesalers; and 42413, Industrial and Personal Service Paper Merchant Wholesalers.

### **42411 PRINTING AND WRITING PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bulk printing and/or writing paper generally on rolls for further processing.

### **424110 PRINTING AND WRITING PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bulk printing and/or writing paper generally on rolls for further processing.

### **42412 STATIONERY AND OFFICE SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stationery, office supplies and/or gift wrap.

### **424120 STATIONERY AND OFFICE SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stationery, office supplies and/or gift wrap.

### **42413 INDUSTRIAL AND PERSONAL SERVICE PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of kraft wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

### **424130 INDUSTRIAL AND PERSONAL SERVICE PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of kraft wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

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## **4242 DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

## **42421 DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

## **424210 DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

## **4242101 GENERAL-LINE DRUGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

## **4242102 SPECIALTY-LINE DRUGS, PHARMACEUTICALS, COSMETICS, AND TOILETRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

## **4243 APPAREL, PIECE GOODS, AND NOTIONS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42431, Piece Goods, Notions, and Other Dry Goods Merchant Wholesalers; 42432, Men's and Boys' Clothing and Furnishings Merchant Wholesalers; 42433, Women's, Children's, and Infants' Clothing and Accessories Merchant Wholesalers; and 42434, Footwear Merchant Wholesalers.

## **42431 PIECE GOODS, NOTIONS, AND OTHER DRY GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

## **424310 PIECE GOODS, NOTIONS, AND OTHER DRY GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

## **4243101 PIECE GOODS MERCHANT WHOLESALERS JOBBERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of woven and knit fabrics.

## **4243102 NOTIONS AND OTHER DRY GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

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**42432 MEN'S AND BOYS' CLOTHING AND FURNISHINGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of men's and/or boys' clothing and furnishings.

**424320 MEN'S AND BOYS' CLOTHING AND FURNISHINGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of men's and/or boys' clothing and furnishings.

**42433 WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

**424330 WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

**42434 FOOTWEAR MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of footwear (including athletic) of leather, rubber, and other materials.

**424340 FOOTWEAR MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of footwear (including athletic) of leather, rubber, and other materials.

**4244 GROCERY AND RELATED PRODUCT MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42441, General Line Grocery Merchant Wholesalers; 42442, Packaged Frozen Food Merchant Wholesalers; 42443, Dairy Product (except Dried or Canned) Merchant Wholesalers; 42444, Poultry and Poultry Product Merchant Wholesalers; 42445, Confectionery Merchant Wholesalers; 42446, Fish and Seafood Merchant Wholesalers; 42447, Meat and Meat Product Merchant Wholesalers; 42448, Fresh Fruit and Vegetable Merchant Wholesalers; and 42449, Other Grocery and Related Products Merchant Wholesalers.

**42441 GENERAL LINE GROCERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line (wide range) of groceries.

**424410 GENERAL LINE GROCERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line (wide range) of groceries.

**4244101 GENERAL LINE GROCERY MERCHANT WHOLESALERS—VOLUNTARY GROUP**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery merchant wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Merchant wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

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**4244102 GENERAL LINE GROCERY MERCHANT WHOLESALERS—RETAIL COOPERATIVE**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged in merchant wholesale selling and distributing a general line of groceries. These establishments function primarily as a merchant wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular merchant wholesale business.

**4244103 OTHER GENERAL LINE GROCERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups.

**42442 PACKAGED FROZEN FOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of packaged frozen foods (except dairy products).

**424420 PACKAGED FROZEN FOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of packaged frozen foods (except dairy products).

**42443 DAIRY PRODUCT (EXCEPT DRIED OR CANNED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of dairy products (except dried or canned).

**424430 DAIRY PRODUCT (EXCEPT DRIED OR CANNED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of dairy products (except dried or canned).

**4244301 RAW MILK MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of raw milk and raw cream, including milk cooling stations operated by farm assemblers.

**4244302 DAIRY PRODUCT (EXCEPT RAW MILK) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of processed dairy products, except raw, dried, or canned.

**42444 POULTRY AND POULTRY PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of poultry and/or poultry products (except canned and packaged frozen).

**424440 POULTRY AND POULTRY PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of poultry and/or poultry products (except canned and packaged frozen).

**4244401 LIVE POULTRY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of live poultry.

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**4244402 POULTRY AND POULTRY PRODUCT (EXCEPT LIVE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

**42445 CONFECTIONERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

**424450 CONFECTIONERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

**42446 FISH AND SEAFOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fish and seafood (except canned or packaged frozen).

**424460 FISH AND SEAFOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fish and seafood (except canned or packaged frozen).

**42447 MEAT AND MEAT PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of meats and meat products (except canned and packaged frozen) and/or lard.

**424470 MEAT AND MEAT PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of meats and meat products (except canned and packaged frozen) and/or lard.

**42448 FRESH FRUIT AND VEGETABLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fresh fruits and vegetables.

**424480 FRESH FRUIT AND VEGETABLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fresh fruits and vegetables.

**42449 OTHER GROCERY AND RELATED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in the bottling and merchant wholesale distribution of spring and mineral waters processed by others.

**424490 OTHER GROCERY AND RELATED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and

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seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in the bottling and merchant wholesale distribution of spring and mineral waters processed by others.

#### **4244901 COFFEE, TEA, AND SPICE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

#### **4244902 BREAD AND BAKED GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

#### **4244903 SOFT DRINKS AND BOTTLED WATER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of soft drinks and unprocessed bottled water.

#### **4244904 CANNED GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

#### **4244905 FOOD AND BEVERAGE BASIC MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of basic food and beverage materials.

#### **4244906 OTHER GROCERY SPECIALTIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

#### **4245 FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

#### **42451 GRAIN AND FIELD BEAN MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### **424510 GRAIN AND FIELD BEAN MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

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**42452 LIVESTOCK MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of livestock (except horses and mules).

**424520 LIVESTOCK MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of livestock (except horses and mules).

**42459 OTHER FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

**424590 OTHER FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

**4245901 HIDES, SKINS, AND PELTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

**4245902 LEAF TOBACCO MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of leaf tobacco.

**4245903 WOOL, WOOL TOPS, AND MOHAIR MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

**4245904 COTTON MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale buying and/or marketing of cotton.

**4245905 OTHER FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale buying and/or marketing of other farm products.

**4246 CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of chemicals; plastics materials and basic forms and shapes; and allied products.

**42461 PLASTICS MATERIALS AND BASIC FORMS AND SHAPES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

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**424610 PLASTICS MATERIALS AND BASIC FORMS AND SHAPES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

**42469 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

**424690 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

**4246901 INDUSTRIAL GASES (EXCEPT LP) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

**4246902 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

**4247 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42471, Petroleum Bulk Stations and Terminals; and 42472, Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals).

**42471 PETROLEUM BULK STATIONS AND TERMINALS**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in the merchant wholesale distribution of crude petroleum and petroleum products, including liquefied petroleum gas.

**424710 PETROLEUM BULK STATIONS AND TERMINALS**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in the merchant wholesale distribution of crude petroleum and petroleum products, including liquefied petroleum gas.

**4247101 PETROLEUM BULK STATIONS AND TERMINALS (EXCEPT LP)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

**42471011 PETROLEUM BULK STATIONS (EXCEPT LP)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

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**42471012 PETROLEUM BULK TERMINALS (EXCEPT LP)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

**4247102 LIQUEFIED PETROLEUM BULK STATIONS AND TERMINALS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

**42472 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of petroleum and petroleum products (except from bulk liquid storage facilities).

**424720 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of petroleum and petroleum products (except from bulk liquid storage facilities).

**4248 BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGE MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42481, Beer and Ale Merchant Wholesalers; and 42482, Wine and Distilled Alcoholic Beverage Merchant Wholesalers.

**42481 BEER AND ALE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of beer, ale, porter, and other fermented malt beverages.

**424810 BEER AND ALE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of beer, ale, porter, and other fermented malt beverages.

**42482 WINE AND DISTILLED ALCOHOLIC BEVERAGE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

**424820 WINE AND DISTILLED ALCOHOLIC BEVERAGE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

**4249 MISCELLANEOUS NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

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**42491 FARM SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

**424910 FARM SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

**4249101 FARM SUPPLIES MERCHANT WHOLESALERS—FARM DEALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

**4249102 FARM SUPPLIES MERCHANT WHOLESALERS—WHOLESALE DISTRIBUTORS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

**42492 BOOK, PERIODICAL, AND NEWSPAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of books, periodicals, and newspapers.

**424920 BOOK, PERIODICAL, AND NEWSPAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of books, periodicals, and newspapers.

**42493 FLOWER, NURSERY STOCK, AND FLORISTS' SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of flowers, florists' supplies, and/or nursery stock (except plant seeds and plant bulbs).

**424930 FLOWER, NURSERY STOCK, AND FLORISTS' SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of flowers, florists' supplies, and/or nursery stock (except plant seeds and plant bulbs).

**42494 TOBACCO AND TOBACCO PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

**424940 TOBACCO AND TOBACCO PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

**42495 PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

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**424950 PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

**4249501 PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

**42499 OTHER MISCELLANEOUS NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

**424990 OTHER MISCELLANEOUS NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

**4249901 ART GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

**4249902 GENERAL MERCHANDISE (NONDURABLE GOODS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of nondurable goods with no one product line accounting for more than 25 percent of the total sales.

**4249903 TEXTILE BAGS, BAGGING, AND BURLAP MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

**4249904 OTHER NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies; art goods; and textile bags, bagging, and burlap).